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## EU-28 oat product exports growing at an annual rate of 8%, solid growth expected to hold moving forward

### CBOT oat futures summary

CBOT oat futures closed higher Tuesday on increased volume trade, likely new fund/spec buying. Negative Technicals continue to weaken with our friends at AgChieve are indicating “the July 2018 oat contract is turning back up after developing a 2-day reversal on April 25th said AgChieve in a report to clients. This 2-day reversal occurred after the market had an extended move down, making it an indication the market was about to turn up. Ag Chieve are looking for a test of resistance at \$2.47. A decisive settlement above \$2.47 could open the door to \$2.57.

### World grain futures

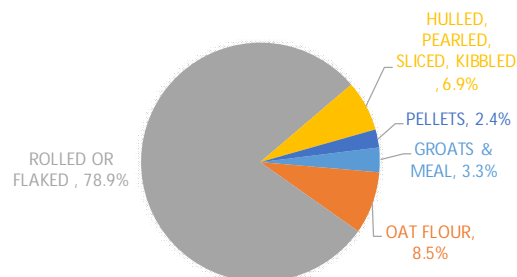
EU/UK/NA cereal futures bounced higher Tuesday amidst limited fresh news. Dry Black Sea cereal production regions are expecting rains in the coming days, hopefully it's enough to replenish dry soils.

### Oat market news & analysis

#### EU oat product exports up 3.8% YTD, market is growing at an annual rate of 8%

EU-28 oat product exports are up 3.8% year to-date (Jul-Jan). The current pace would suggest another record high in the current 2017/18 crop year. Total product exports are estimated YTD at 0.215 MMT, up from 0.207 MMT in 2016/17.

EU OAT PRODUCT SUBCATEGORY MARKET SHARE



The combined EU-28 exports, at an annual average of 0.272 MMT, are second to global leader Canada. Canada has averaged 0.396 MMT over the past five-year years, with a five-year CAGR of 3.4%. The two regions combined account for 70% of global oat product exports. Australia and the US, a combined 21%.

By subcategory, rolled/flaked exports are up 12.3% with all other groups down YTD (see below).

Total EU-28 oat product exports are growing at an annual rate of 8% according to data from EuroStat. Broken down by subcategory, rolled/flaked oat exports, which accounts for 80% of the total EU product exports have grown at a five-year CARG of 7.6% (see below). The next largest category, oat flour, which accounts for 8.5% of total exports has growth over the past five years of 1.5%. Groat and meal exports, which is 3% of the market is growing at an average rate of 31.3% annually based on the five-year CAGR.

Within the EU, Germany and the UK dominate exports, accounting for 70.2% of the total. We do however, continue to see solid growth from Finland (5 yr CAGR 12.6%), Belgium (7.9%), and Ireland (18%) (see table pg. 2).

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EU Oat Product Exports													
metric tonnes	Crop year Jul-Jun								Year to Date (Jul-Jan)				
	11-12	12-13	13-14	14-15	15-16	16-17	5 Yr avg	% of Total	5 yr CAGR	17-18	16-17	Chge	MT Chge
GROATS & MEAL	5,690	4,371	6,605	9,385	11,980	17,085	9,885	3.3%	31.3%	9,957	11,245	-11.5%	(1,288.2)
OAT FLOUR	17,585	26,452	28,187	23,349	20,272	28,486	25,349	8.5%	1.5%	14,206	17,725	-19.9%	(3,519.7)
ROLLED OR FLAKED	189,665	198,787	215,478	229,032	251,809	286,270	236,275	78.9%	7.6%	173,300	154,288	12.3%	19,012.4
HULLED, PEARLED, SLICED, KIBBLED	16,111	16,014	17,532	19,019	23,770	26,905	20,648	6.9%	10.9%	12,765	16,682	-23.5%	(3,916.9)
PELLETS	2,300	5,629	6,661	6,617	7,291	10,032	7,246	2.4%	12.3%	4,489	6,878	-34.7%	(2,388.9)
Grand Total	231,351	251,254	274,462	287,402	315,122	368,778	299,404	100.0%	8.0%	214,717	206,818	3.8%	7,898.7

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Steadily rising demand for oat related food products continues to drive mill use and product exports within the EU. We expect continued solid growth moving forward.

This will see further expansion of milling capacity and increased Intra EU raw oat trade to meet the rising demand.

EU Oat Product Exports														
metric tonnes	Crop year Jul-Jun										Year to Date (Jul-Jan)			
	10-11	11-12	12-13	13-14	14-15	15-16	16-17	5 Yr avg	% of Total	5 yr CAGR	17-18	16-17	Chge	MT Chge
AUSTRIA	719	969	764	1,243	1,534	1,461	2,007	1,402	0.5%	21.3%	1,133	1,155	-1.9%	(22.4)
BELGIUM	12,189	12,307	10,318	11,538	11,757	12,556	15,105	12,255	4.1%	7.9%	13,194	8,344	58.1%	4,850.0
BULGARIA	-	60	346	422	296	331	451	369	0.1%	5.4%	234	361	-35.1%	(126.7)
CROATIA	1	12	107	634	945	755	1,529	794	0.3%	70.3%	1,204	743	62.2%	461.6
CYPRUS	-	-	-	-	-	-	-	-	0.0%	-	-	-	0.0%	0.0
CZECH REPUBLIC	2,816	2,034	2,573	3,131	4,217	4,401	6,226	4,110	1.4%	19.3%	3,212	2,917	10.1%	294.6
DENMARK	1,007	5,238	6,103	5,909	9,212	9,835	10,624	8,337	2.8%	11.7%	5,288	6,176	-14.4%	(887.8)
ESTONIA	1,625	812	675	492	546	487	274	495	0.2%	-16.5%	127	199	-36.0%	(71.7)
FINLAND	8,978	11,087	11,337	13,366	15,209	17,666	20,536	15,623	5.2%	12.6%	10,859	11,808	-8.0%	(949.2)
FRANCE	3,528	2,773	2,786	2,718	3,735	5,754	5,223	4,043	1.4%	13.4%	3,364	2,688	25.2%	676.4
GERMANY	87,115	88,489	107,805	118,209	129,025	136,684	146,520	127,649	42.6%	6.3%	86,789	84,340	2.9%	2,449.1
GREECE	6	12	12	22	34	44	113	45	0.0%	57.4%	47	71	-34.2%	(24.4)
HUNGARY	9	44	33	22	23	180	243	100	0.0%	49.0%	267	137	95.4%	130.2
IRELAND	7,202	8,726	7,549	7,886	9,241	9,859	17,279	10,363	3.5%	18.0%	12,374	10,613	16.6%	1,760.8
ITALY	680	607	555	376	259	411	569	434	0.1%	0.5%	287	343	-16.4%	(56.2)
LATVIA	5,403	5,246	5,605	5,862	8,323	10,974	17,865	9,726	3.2%	26.1%	11,581	9,053	27.9%	2,527.5
LITHUANIA	486	592	686	804	560	951	4,192	1,438	0.5%	43.6%	4,859	2,266	114.4%	2,593.3
LUXEMBOURG	3	3	2	17	26	23	33	20	0.0%	78.7%	19	20	-7.9%	(1.6)
MALTA	-	-	-	-	-	124	342	93	0.0%	-	80	142	-43.6%	(61.9)
NETHERLANDS	7,568	6,063	7,313	10,455	7,687	8,024	9,515	8,599	2.9%	5.4%	4,475	5,619	-20.4%	(1,144.4)
POLAND	801	791	922	1,249	1,836	2,533	3,151	1,938	0.6%	27.9%	1,985	1,663	19.3%	321.1
PORTUGAL	28	33	41	97	107	122	171	107	0.0%	33.4%	126	88	43.7%	38.4
ROMANIA	-	-	1	5	12	17	61	19	0.0%	123.2%	32	7	334.2%	24.4
SLOVAKIA	107	217	1,710	1,831	1,733	2,919	1,603	1,959	0.7%	-1.3%	751	854	-12.0%	(102.6)
SLOVENIA	2	4	17	39	42	41	80	44	0.0%	36.6%	79	40	95.3%	38.4
SPAIN	636	1,768	1,057	1,656	921	2,011	8,062	2,742	0.9%	50.1%	3,602	6,407	-43.8%	(2,804.3)
SWEDEN	349	766	2,704	5,790	3,926	3,252	4,131	3,961	1.3%	8.8%	2,078	2,534	-18.0%	(456.2)
UNITED KINGDOM	73,654	82,702	80,234	80,691	76,200	83,719	92,898	82,748	27.6%	3.0%	46,705	48,244	-3.2%	(1,538.7)
Grand Total	214,910	231,351	251,254	274,462	287,404	315,134	368,800	299,411	100.0%	8.0%	214,750	206,833	3.8%	7,917.7