

USA Oat & Oat Product Trade

Tuesday, February 28, 2023

For greater detail of Exports by HSC codes contact us at randy@oatinformation.com

US Oat and Oat Product Trade Summary

US raw oat imports continue to lag, down 9% YTD -- Oat product imports finish 2022 up 5.7% YTD, a new record high with exports up 67.8%, mainly to Canada

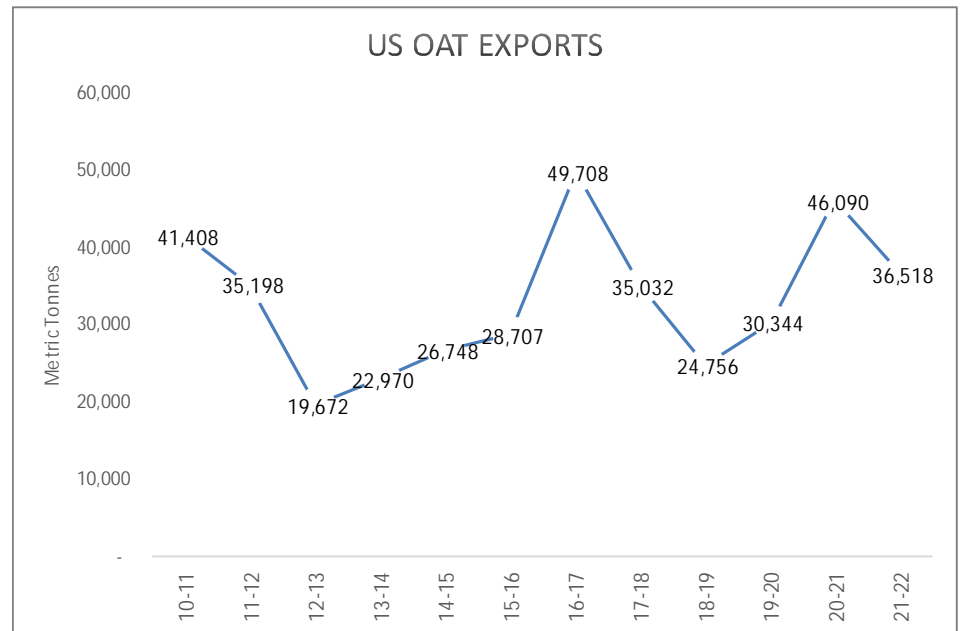
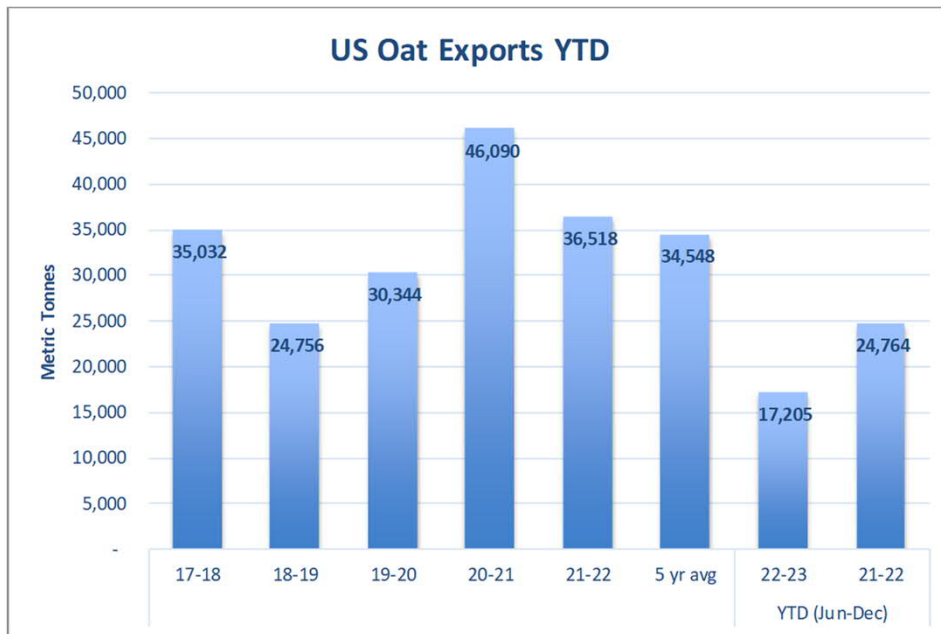
- US raw oat imports YTD (Jun-Dec) are reported at 816 ThMt, down 9%1, a slight improvement from last month (see below, pg. 2 and attachment). The current pace is the slowest in over 12 years with imports down to all US sectors. The lag comes amidst a “huge” increase in Canadian oat supplies this year. The drop in imports is likely related to the still high price of oats last winter/spring when millers were covering forward positions in the face of expected higher oat supplies in 2022/23. There has also been a demand slow down in some oat food sectors. Finland, Sweden and Estonia (possibly organics) reported exports to the US this year.
- Raw oat exports are down 30.5% YTD, a larger drop compared to last month.
- US oat product imports finished the full 2022 calendar year up 5.7% and a new record high. Canada the major supplier at 98.4% of the US total.
- Oat product exports were up 67.8% for 2022, also a new record high. Exports nearly doubled to Canada while declining to Japan, Mexico and South Korea (top five importers).

Mt	Jul-Jun								YTD (Jun-Dec)			
	17-18	18-19	19-20	20-21	21-22	5 yr avg	5 yr CAGR	% of total	22-23	21-22	Chge	MT Chge
Raw Oats												
Exports	35,032	24,756	30,344	46,090	36,518	34,548	0.8%	100.0%	17,205	24,764	-30.5%	-7,559
Imports	1,537,024	1,490,318	1,586,183	1,472,050	1,393,686	1,495,852	-1.9%	100.0%	816,375	897,237	-9.0%	-80,862
Mt	Jan-Dec								YTD (Jan-Dec)			
	2018	2019	2020	2021	2022	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Oat Products												
Exports	25,435	24,344	28,722	31,789	43,082	32,418	11.1%	100.0%	43,082	31,789	35.5%	11,293
Imports	412,376	404,311	483,287	559,535	591,170	490,136	7.5%	100.0%	591,170	559,535	5.7%	31,635

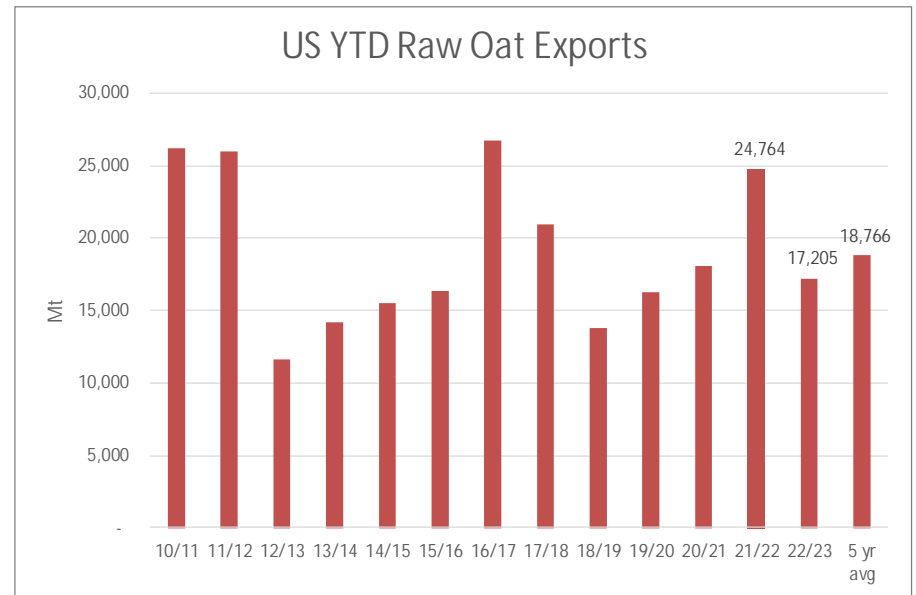
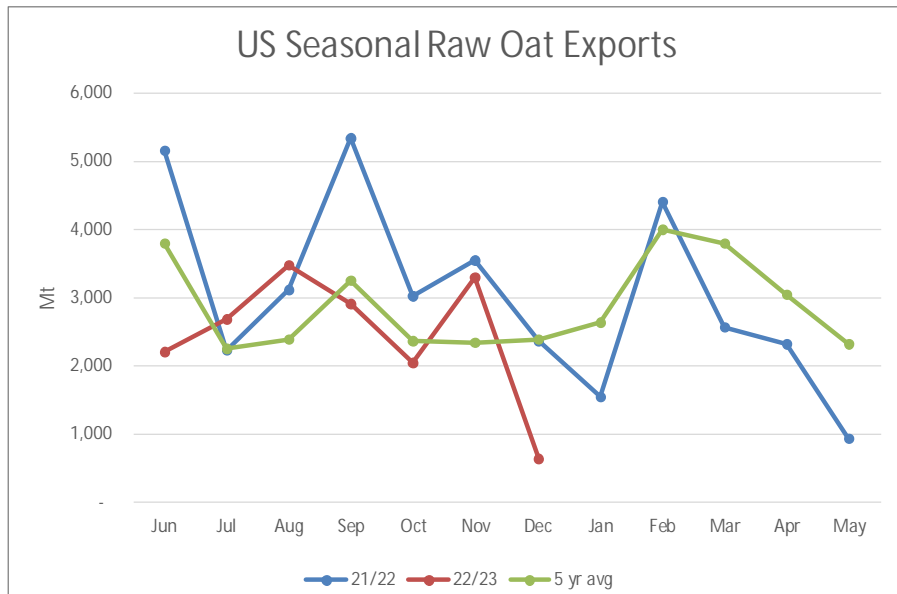
US Oat Exports - Top 30

Mt	Jul-Jun								YTD (Jun-Dec)			
	17-18	18-19	19-20	20-21	21-22	5 yr avg	5 yr CAGR	% of total	22-23	21-22	Chge	MT Chge
Total	35,032	24,756	30,344	46,090	36,518	34,548	0.8%	100.0%	17,205	24,764	-30.5%	-7,559
Australia	874	-	50	99	-	205	-100.0%	0.6%	-	-	0.0%	0
Bahrain	420	186	307	41	16	194	-48.0%	0.6%	92	-	0.0%	92
Belgium	32	52	88	2,406	8,635	2,242	206.4%	6.5%	-	8,635	-100.0%	-8,635
Belize	288	316	280	340	576	360	14.9%	1.0%	251	459	-45.3%	-208
Canada	11,829	6,361	8,188	13,753	12,520	10,530	1.1%	30.5%	10,505	8,201	28.1%	2,304
China	632	1,018	3,046	4,882	3,421	2,600	40.2%	7.5%	400	876	-54.4%	-476
Colombia	175	60	619	180	249	257	7.4%	0.7%	125	161	-22.3%	-36
Ghana	-	-	218	1,132	124	295		0.9%	28	124	-77.4%	-96
Guatemala	47	107	108	72	475	162	58.8%	0.5%	275	380	-27.6%	-105
Hong Kong	759	160	251	82	29	256	-48.0%	0.7%	25	9	173.8%	16
Italy	-	-	-	612	-	122		0.4%	12	-	0.0%	12
Japan	2,472	3,232	2,276	1,524	2,105	2,322	-3.2%	6.7%	340	802	-57.5%	-461
Kuwait	149	-	327	-	15	98	-36.8%	0.3%	305	-	0.0%	305
Malaysia	381	262	327	394	65	286	-29.8%	0.8%	-	65	-100.0%	-65
Mexico	10,671	8,227	6,353	6,183	1,613	6,609	-31.5%	19.1%	817	922	-11.4%	-105
Netherlands	19	-	-	3	528	110	94.4%	0.3%	-	495	-100.0%	-495
Nigeria	-	-	1,916	1,597	75	718		2.1%	-	12	-100.0%	-12
Oman	44	56	138	42	324	121	49.1%	0.3%	224	100	124.0%	124
Panama	28	34	11	210	349	126	65.6%	0.4%	138	80	72.5%	58
Philippines	48	-	10	54	540	130	62.3%	0.4%	46	540	-91.5%	-494
Singapore	1,042	1,169	674	574	1,871	1,066	12.4%	3.1%	269	1,451	-81.5%	-1,182
South Korea	1,616	927	1,350	1,076	193	1,032	-34.6%	3.0%	11	193	-94.3%	-182
Taiwan	1,762	1,419	2,365	1,164	860	1,514	-13.4%	4.4%	572	269	112.6%	303
Trinidad and Tobago	490	198	-	149	395	246	-4.2%	0.7%	676	205	229.9%	471
United Arab Emirates	213	60	999	174	16	292	-40.4%	0.8%	144	16	800.0%	128
United Kingdom	-	12	-	7,756	196	1,593		4.6%	0	196	-99.9%	-196

US Oat Exports



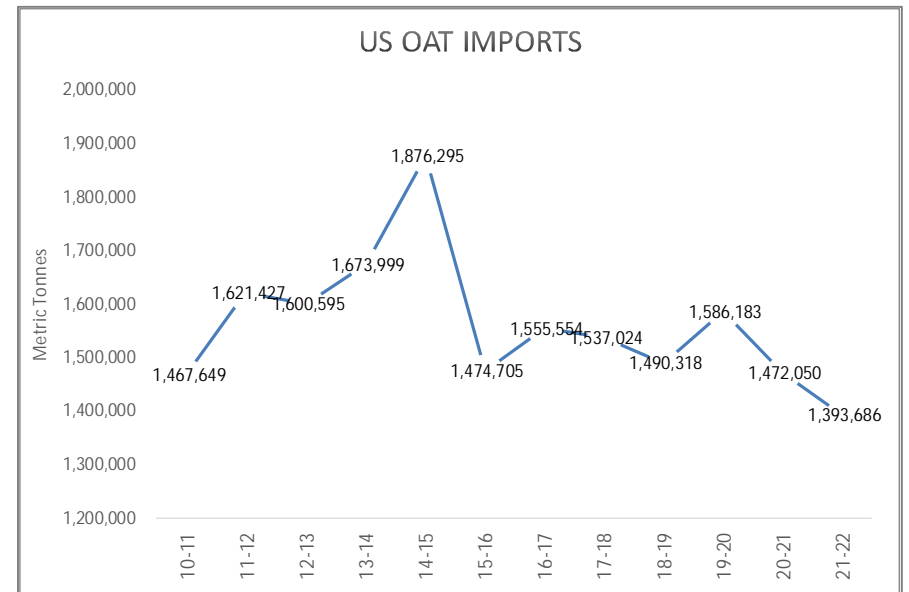
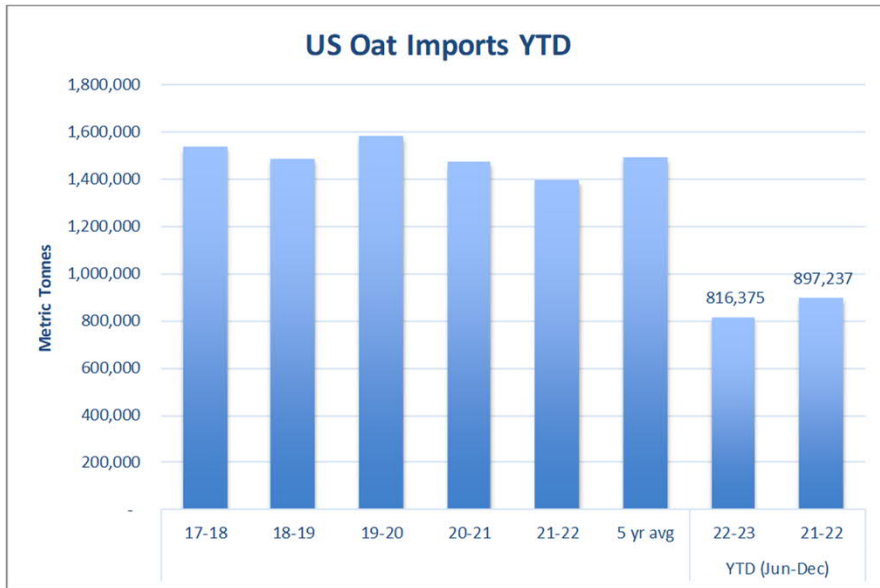
US Oat Exports Seasonal Trends & YTD



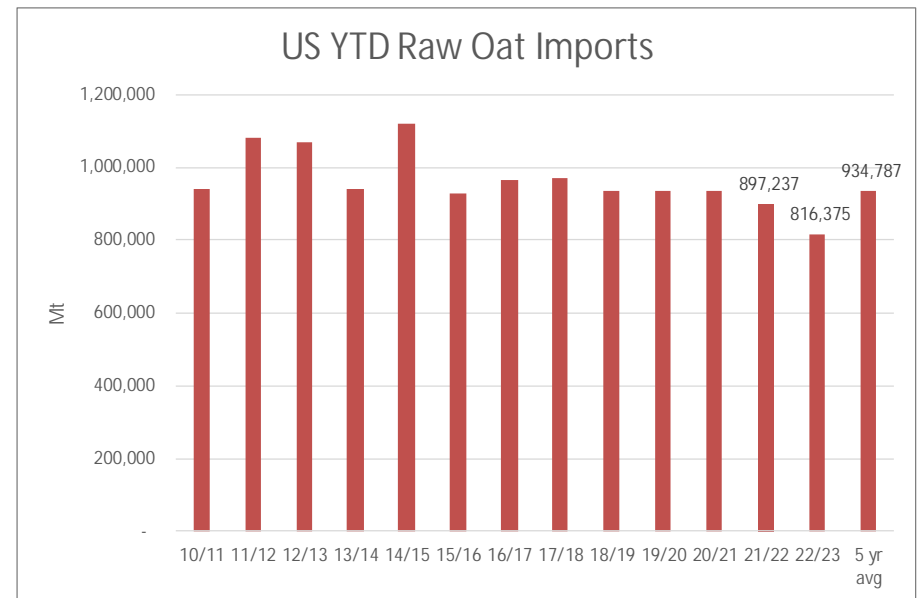
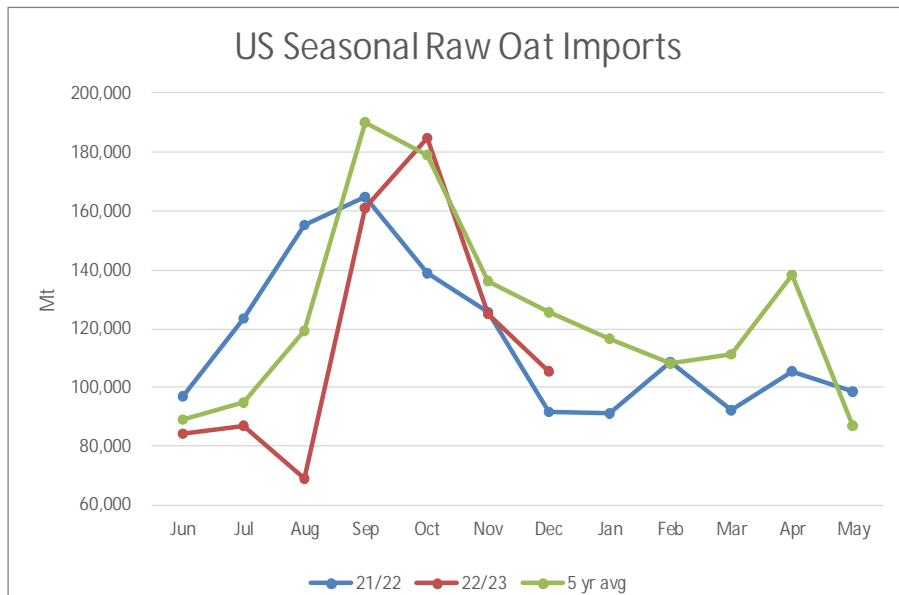
US Oat Imports - Top 10

Mt	Jul-Jun								YTD (Jun-Dec)			
	17-18	18-19	19-20	20-21	21-22	5 yr avg	5 yr CAGR	% of total	22-23	21-22	Chge	MT Chge
Total	1,537,024	1,490,318	1,586,183	1,472,050	1,393,686	1,495,852	-1.9%	100.0%	816,375	897,237	-9.0%	-80,862
Australia	-	52.4	-	48.6	408.7	101.9		0.0%	130	100	30.3%	30
Canada	1,480,159.1	1,445,907.4	1,534,678.8	1,458,424.2	1,278,577.8	1,439,549.4	-2.9%	96.2%	782,265	858,415	-8.9%	-76,150
Estonia	-	-	-	8,392.0	37,626.8	9,203.8		0.6%	4,354	-	0.0%	4,354
Finland	15,749.8	17,500.0	18,704.1	-	-	10,390.8	-100.0%	0.7%	24,630	-	0.0%	24,630
India	152.3	58.7	3.2	5.2	6.2	45.1	-47.3%	0.0%	8	5	72.4%	3
Ireland	-	-	1,000.0	-	-	200.0		0.0%	-	-	0.0%	0
Mexico	1.6	0.8	13.5	-	375.8	78.3	196.6%	0.0%	181	207	-12.6%	-26
Poland	-	-	-	-	2,200.0	440.0		0.0%	-	2,200	-100.0%	-2,200
South Korea	7.5	80.4	20.9	24.9	217.8	70.3	96.1%	0.0%	9	169	-94.8%	-160
Sweden	40,944.0	26,650.0	31,549.0	4,987.5	73,810.9	35,588.3	12.5%	2.4%	4,651	35,892	-87.0%	-31,241

US Oat Imports

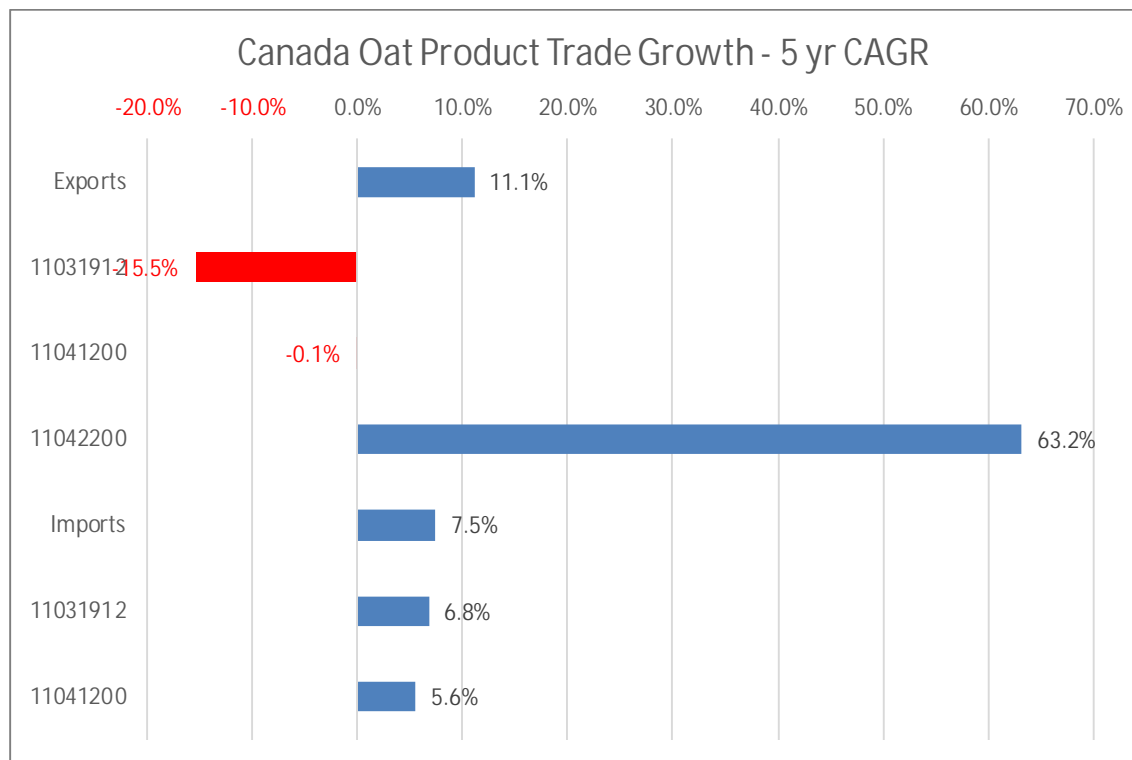


US Oat Imports Seasonal Trends & YTD



US Oat Product Trade by Product

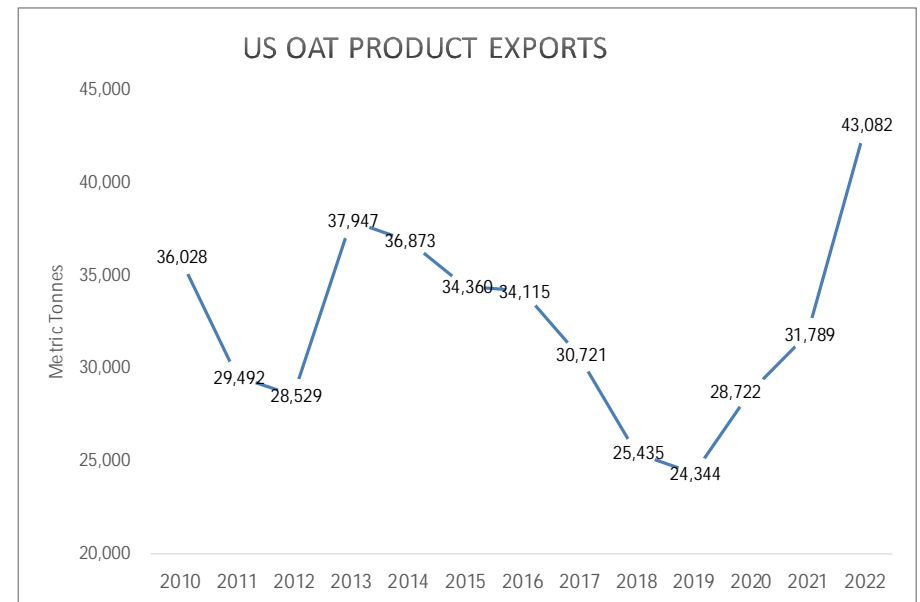
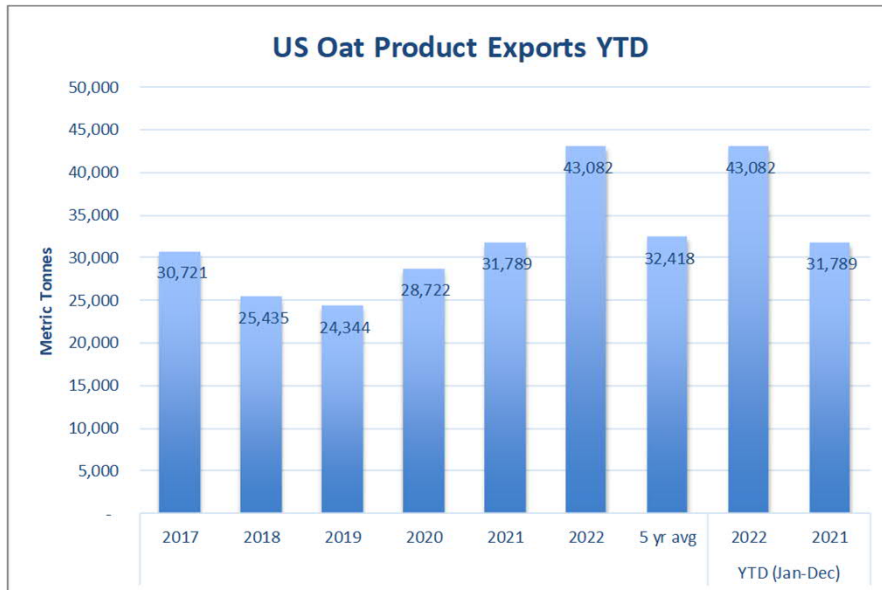
HS Code - Mt	Jul-Jun									YTD (Jan-Dec)			
	2017	2018	2019	2020	2021	2022	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Exports	30,721	25,435	24,344	28,722	31,789	43,082	30,674	11.1%	100.0%	43,082	31,789	35.5%	11,293
11031912	14,365	11,482	11,348	11,627	9,063	4,958	9,695	-15.5%	28.5%	4,958	9,063	-45.3%	-4,105
11041200	13,865	11,664	10,552	14,537	15,923	11,607	12,857	-0.1%	50.1%	11,607	15,923	-27.1%	-4,315
11042200	2,492	2,289	2,445	2,558	6,804	26,517	8,122	63.2%	21.4%	26,517	6,804	289.7%	19,713
Imports	371,921	412,376	404,311	483,287	559,535	591,170	490,136	7.5%	1760.1%	591,170	559,535	5.7%	31,635
11031912	195,068	120,949	126,896	149,530	162,470	167,973	145,563	6.8%	511.1%	167,973	162,470	3.4%	5,504
11041200	129,474	137,324	136,545	151,593	154,032	180,210	151,941	5.6%	484.5%	180,210	154,032	17.0%	26,178



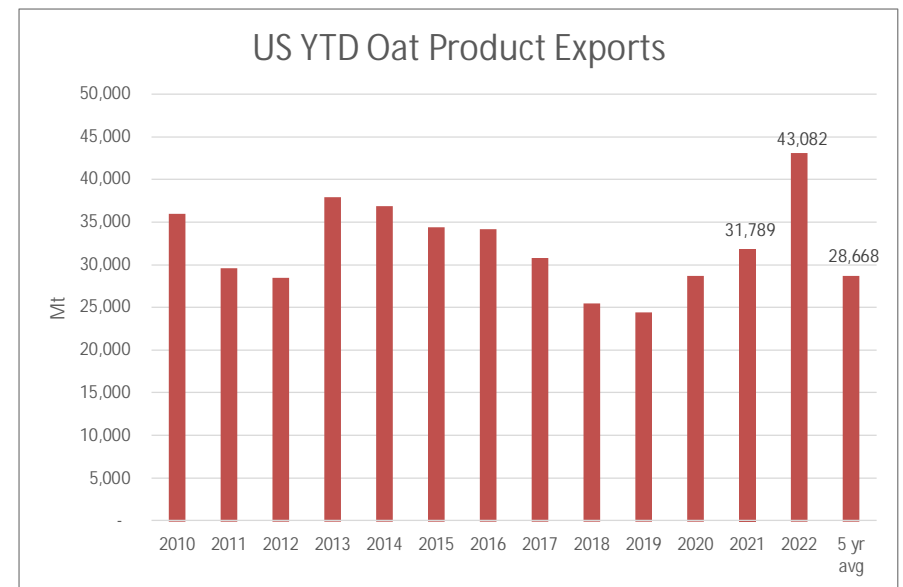
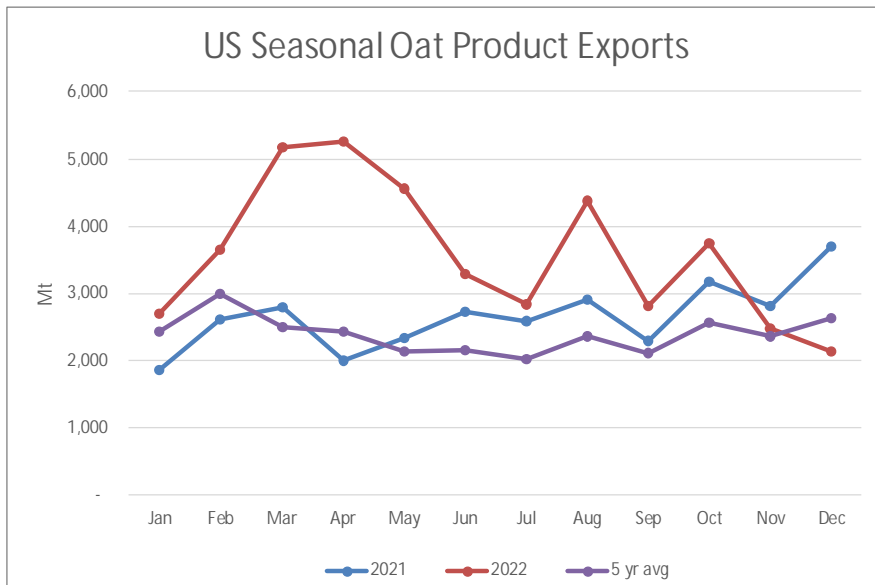
US Oat Product Exports - Top 20

Mt	Jan-Dec									YTD (Jan-Dec)			
	2017	2018	2019	2020	2021	2022	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Total	30,721	25,435	24,344	28,722	31,789	43,082	32,418	11.1%	100.0%	43,082	31,789	35.5%	11,293
Australia	94	78	69	126	170	59	136	12.6%	0.5%	59	170	-65.6%	-112
Bahamas	133	157	210	182	5	9	111	-48.1%	0.0%	9	5	72.5%	4
Belize	205	255	224	325	325	191	147	9.7%	1.0%	191	325	-41.1%	-134
British Virgin Islands	-	-	-	14	-	41	159		0.0%	41	-	0.0%	41
Canada	17,151	15,692	15,532	15,537	17,249	33,417	16,128	0.1%	54.3%	33,417	17,249	93.7%	16,168
Cayman Islands	2	9	11	5	9	2	330	40.1%	0.0%	2	9	-76.7%	-7
China	216	184	150	70	133	105	337	-9.2%	0.4%	105	133	-21.2%	-28
Costa Rica	137	198	265	238	16	64	119	-35.0%	0.0%	64	16	306.5%	48
Dominican Republic	128	177	32	32	86	20	122	-7.6%	0.3%	20	86	-76.5%	-66
Guatemala	105	128	147	76	36	41	322	-19.1%	0.1%	41	36	14.2%	5
Hong Kong	192	227	54	24	54	5	346	-22.4%	0.2%	5	54	-90.2%	-49
Jamaica	2,584	1,523	851	647	423	87	744	-30.4%	1.3%	87	423	-79.5%	-337
Japan	286	509	637	2,570	4,786	2,746	1,022	75.7%	15.1%	2,746	4,786	-42.6%	-2,040
Mexico	7,861	3,939	3,762	5,319	4,205	2,508	9,693	-11.8%	13.2%	2,508	4,205	-40.3%	-1,696
Morocco	-	-	-	-	-	-	183		0.0%	-	-	0.0%	0
South Korea	117	915	893	2,069	2,689	2,154	927	87.3%	8.5%	2,154	2,689	-19.9%	-535
Taiwan	23	-	8	-	4	-	106	-29.0%	0.0%	-	4	-100.0%	-4
Trinidad and Tobago	300	151	262	282	302	209	237	0.1%	0.9%	209	302	-30.7%	-93
United Kingdom	39	30	64	13	30	10	185	-5.2%	0.1%	10	30	-66.7%	-20
Vietnam	177	434	18	18	16	-	88	-38.3%	0.0%	-	16	-100.0%	-16

US Oat Product Exports



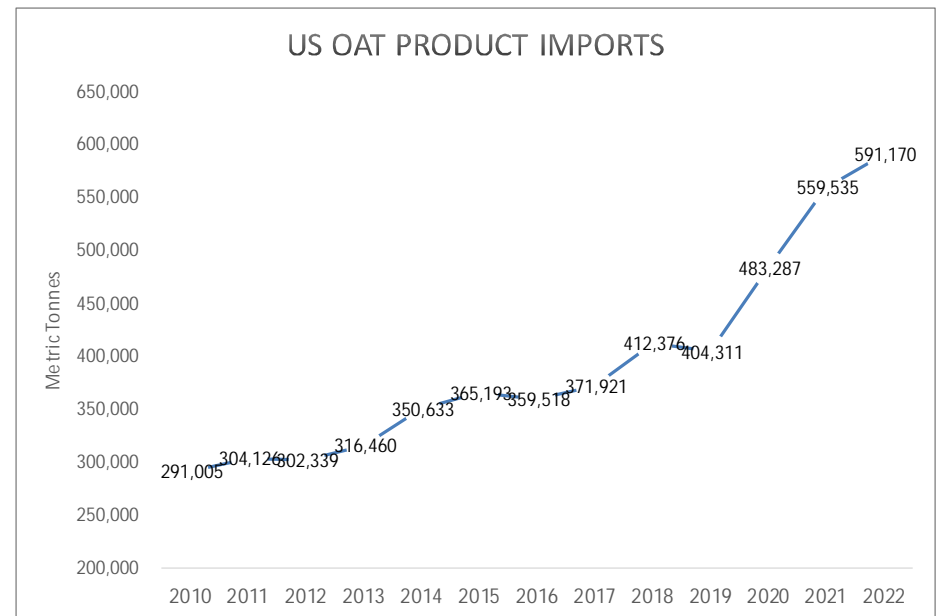
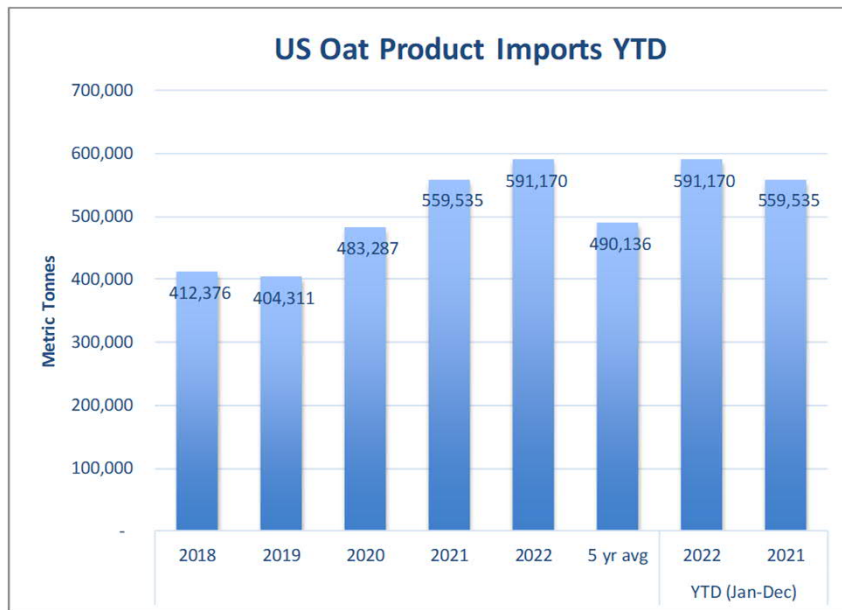
US Oat Product Exports Seasonal Trends & YTD



US Oat Product Imports - Top 15

Mt	Jan-Dec								YTD (Jan-Dec)			
	2018	2019	2020	2021	2022	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Total	412,376	404,311	483,287	559,535	591,170	490,136	7.5%	100.0%	591,170	559,535	5.7%	31,635
Canada	407,200	398,329	474,723	550,468	569,502	480,044	6.9%	98.4%	569,502	550,468	3.5%	19,034
Chile	556	2,172	2,921	2,848	8,573	3,414	72.8%	0.5%	8,573	2,848	201.0%	5,725
China	106	4	8	26	3	29	-49.6%	0.0%	3	26	-86.7%	-23
Dominican Republic	303	187	162	269	403	265	5.9%	0.0%	403	269	50.1%	135
Ecuador	86	104	124	112	106	106	4.2%	0.0%	106	112	-6.0%	-7
Finland	211	37	104	423	2,294	614	61.1%	0.1%	2,294	423	443.0%	1,872
Guatemala	15	47	90	106	152	82	59.5%	0.0%	152	106	43.7%	46
India	52	42	11	12	49	33	-1.1%	0.0%	49	12	294.2%	37
Ireland	3,459	2,518	2,809	2,052	5,811	3,330	10.9%	0.4%	5,811	2,052	183.2%	3,759
Jamaica	128	180	162	159	164	159	5.1%	0.0%	164	159	3.7%	6
Mexico	68	442	1,671	2,469	2,559	1,442	106.9%	0.4%	2,559	2,469	3.6%	90
Russia	41	80	86	55	20	56	-13.4%	0.0%	20	55	-63.7%	-35
South Korea	15	49	42	32	36	35	19.1%	0.0%	36	32	11.0%	4
Sri Lanka	-	-	220	318	-	108		0.1%	-	318	-100.0%	-318
Sweden	-	-	-	-	1,297	259		0.0%	1,297	-	0.0%	1,297

US Oat Product Imports



US Oat Product Imports Seasonal Trends & YTD

