

German Oat & Oat Product Trade

Wednesday, September 18, 2024

For greater detail of Exports by HSC codes contact us at randy@oatinformation.com

German Oat and Oat Product Trade Summary

Germany 2023/24 raw oat imports post a recovery while 2024 oat product exports continue to lag, increased competition for German Millers creates challenges for the 3rd largest global oat product exporter

- German 2023/24 oat imports posted a solid year over year gain of 15% after falling two consecutive years off record highs. Imports, however, remain well off the record high set in 2020/21. This is due in large part to declining oat product exports.
- German raw oat exports finished the full 2023/24 crop year down 44% due mainly to a smaller 2023 oat crop.
- Oat product exports year to-date (Jan-Jul) are estimated at 104.6 ThMt, down 3.7%. The current pace would point to a third consecutive year of declines off record highs of 215.4 ThMt reached in 2021. High inflation had a significant impact on major German export markets. This, combined with increased competition from additional milling capacity in the EU/UK has created challenges for Germany, who is the third largest oat product exporter.
- German oat product imports are up 17% YTD.

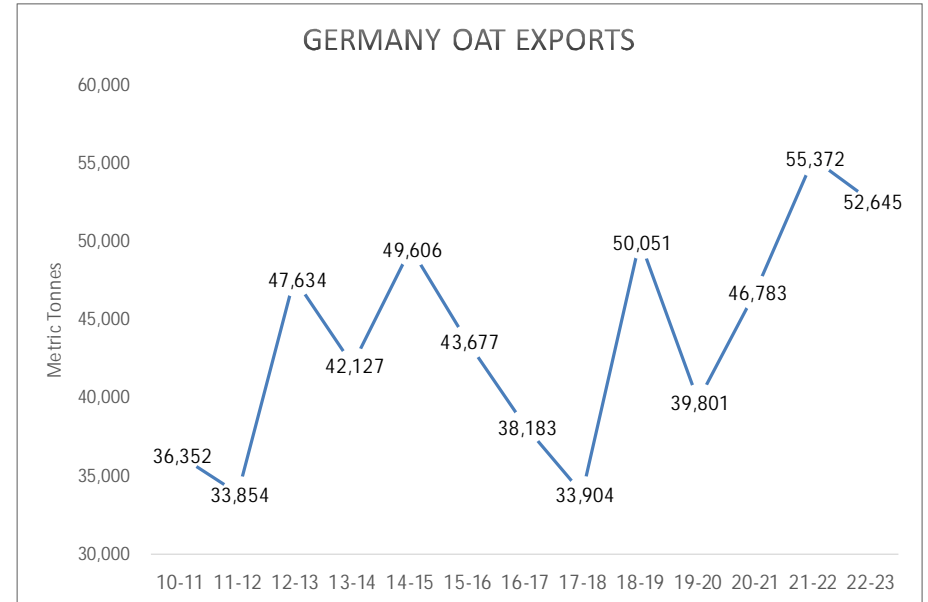
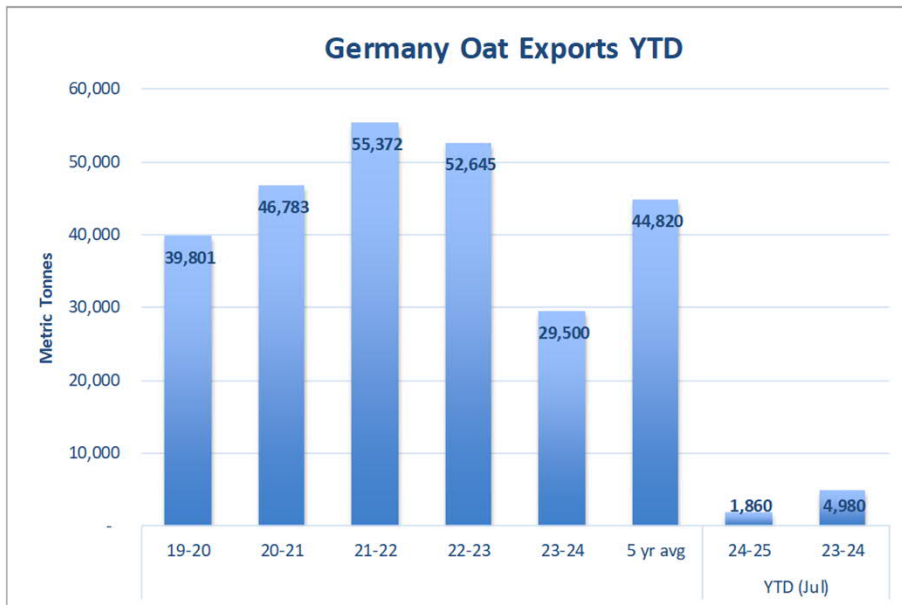
German and Oat Product Trade Summary

Mt	Jul-Jun								YTD (Jul)				
	19-20	20-21	21-22	22-23	23-24	5 yr avg	5 yr CAGR	5 yr Comp	24-25	23-24	Chge	MT Chge	MT Chge
Raw Oats													
Exports	39,801	46,783	55,372	52,645	29,500	44,820	-5.8%	4.0%	1,860	4,980	-62.6%	-3,120	-3,120
Imports	546,436	605,980	524,203	443,062	511,218	526,180	-1.3%	9.6%	43,148	44,178	-2.3%	-1,030	-1,030
Mt	Jan-Dec								YTD (Jan-Jul)				
	2019	2020	2021	2022	2023	5 yr avg	5 yr CAGR	5 yr Comp	2024	2023	Chge	MT Chge	MT Chge
Oat Products													
Exports	177,104	210,656	215,431	193,950	183,425	196,113	0.7%	38.2%	105,612	109,725	-3.7%	-4,113	-4,113
Imports	34,568	43,742	44,408	39,818	36,875	39,882	1.3%	130.4%	24,967	21,333	17.0%	3,635	3,635

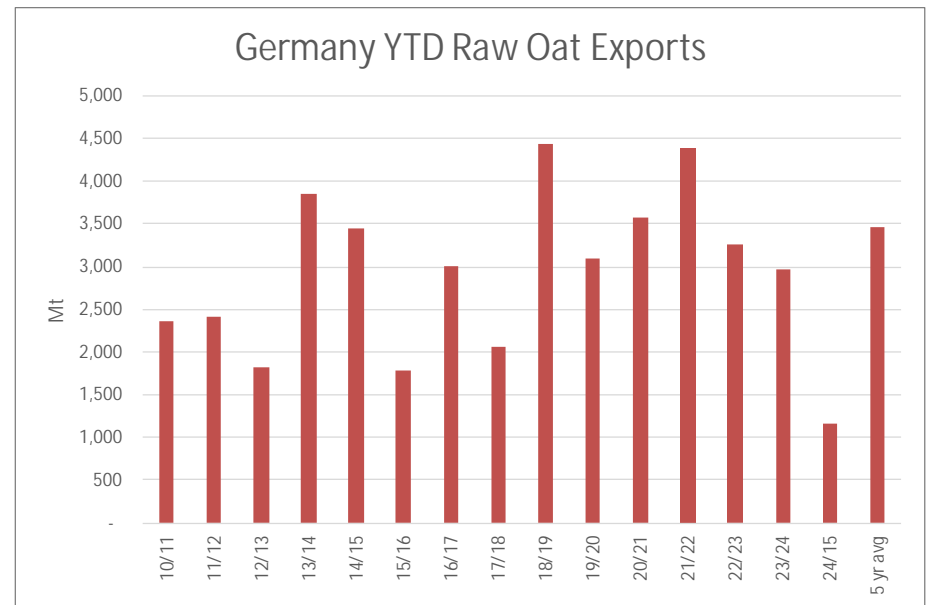
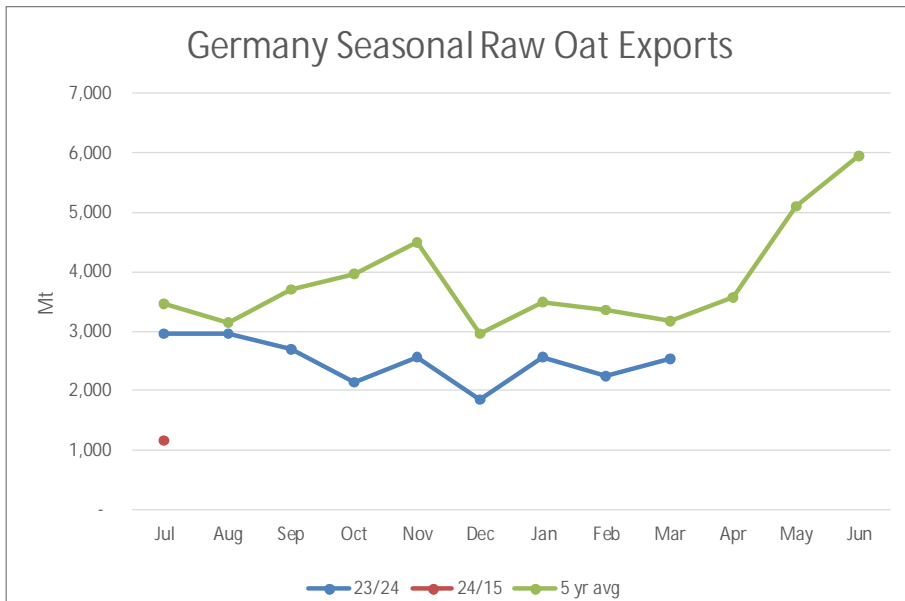
Germany Oat Exports - Top 20

Mt	Jul-Jun									YTD (Jul)			
	19-20	20-21	21-22	22-23	23-24	5 yr avg	5 yr CAGR	5 yr Comp	% of total	24-25	23-24	Chge	MT Chge
Total	39,801	46,783	55,372	52,645	29,500	44,820	-5.8%	4.0%	100.0%	1,860	4,980	-62.6%	-3,120
Austria	4,396	4,269	5,238	4,352	4,352	4,521	-0.2%	11.5%	10.1%	411	482	-14.7%	-71
Belgium	4,071	1,339	834	296	296	1,367	-40.8%	134.3%	3.0%	0	25	-98.8%	-24
Croatia	4	33	31	50	50	34	65.0%	3811.6%	0.1%	1	1	-16.7%	-0
Czech Republic	2,034	844	93	912	912	959	-14.8%	1789.5%	2.1%	472	47	907.5%	425
Denmark	5,006	2,357	243	388	388	1,677	-40.0%	-49.5%	3.7%	9	19	-52.9%	-10
Finland	5	7	155	7	7	36	8.3%	206.6%	0.1%	-	-	0.0%	0
France	197	830	272	105	105	302	-11.8%	-66.8%	0.7%	1	8	-86.3%	-7
Hungary	94	62	193	94	94	107	0.0%	-22.0%	0.2%	0	1	-80.0%	-1
Italy	1,202	1,913	3,561	3,652	3,652	2,796	24.9%	-1.2%	6.2%	74	261	-71.5%	-187
Japan	80	280	280	100	100	168	4.6%	121.1%	0.4%	-	-	0.0%	0
Lithuania	37	7	52	2	2	20	-44.2%	-77.7%	0.0%	-	-	0.0%	0
Luxembourg	175	156	179	116	116	148	-7.8%	-32.8%	0.3%	11	17	-35.8%	-6
Netherlands	10,205	10,898	23,927	21,971	21,971	17,794	16.6%	23.6%	39.7%	211	2,501	-91.6%	-2,290
Poland	719	358	3,532	1,467	1,467	1,509	15.3%	20.4%	3.4%	23	75	-68.8%	-51
Russia	23	9	13	17	17	16	-6.2%	-10.0%	0.0%	-	-	0.0%	0
Spain	67	191	200	77	77	123	2.9%	-23.2%	0.3%	6	3	106.9%	3
Sweden	56	31	60	37	37	44	-8.0%	-53.1%	0.1%	-	0	-100.0%	-0
Switzerland	11,216	22,896	16,293	18,841	18,841	17,617	10.9%	35.9%	39.3%	636	1,522	-58.2%	-886
United Kingdom	134	160	173	105	105	135	-4.7%	113.4%	0.3%	4	15	-71.5%	-11

German Oat Exports



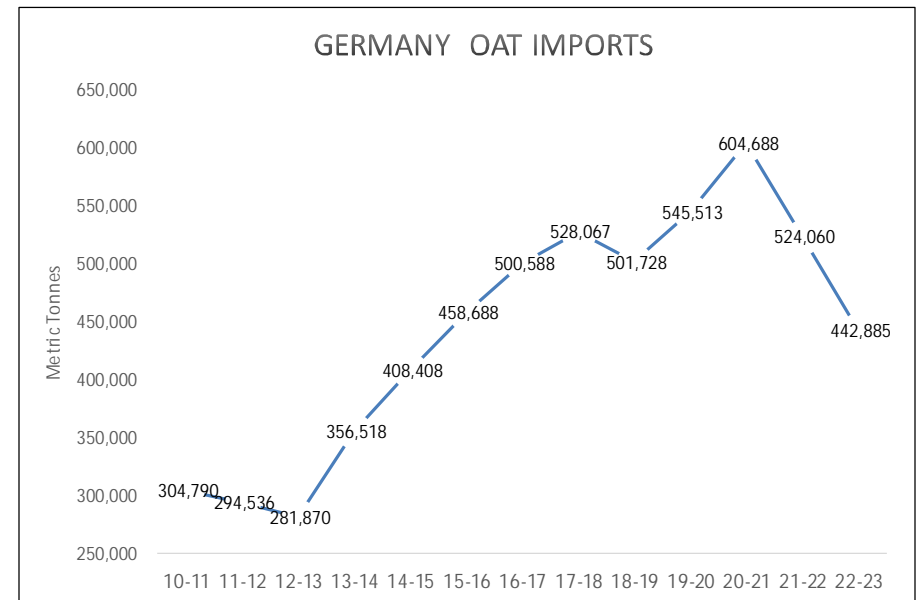
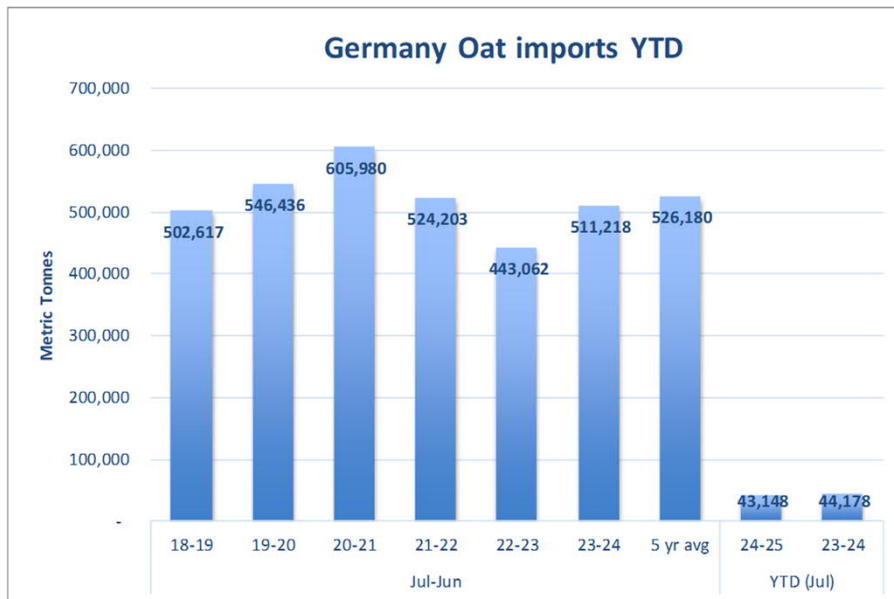
German Oat Exports Seasonal Trends & YTD



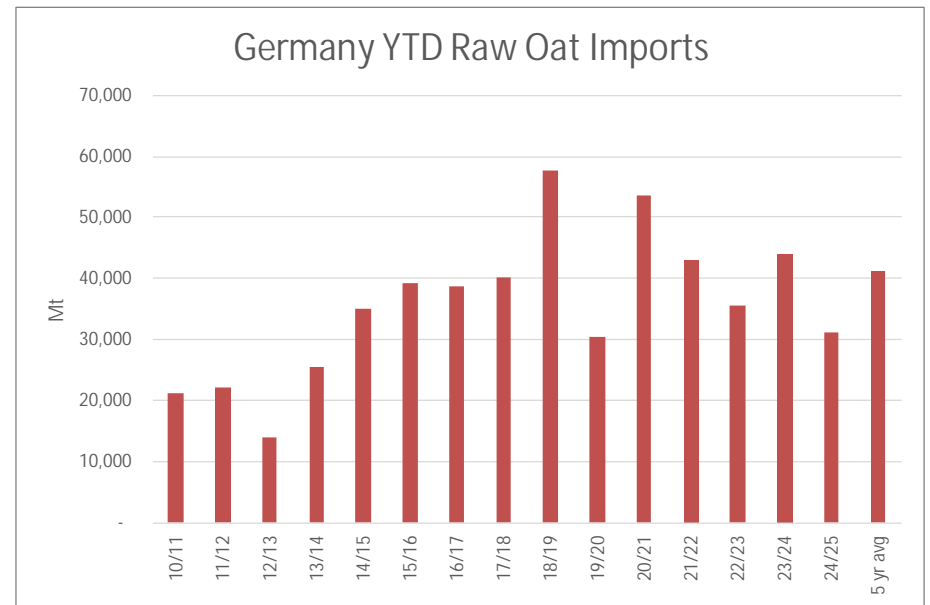
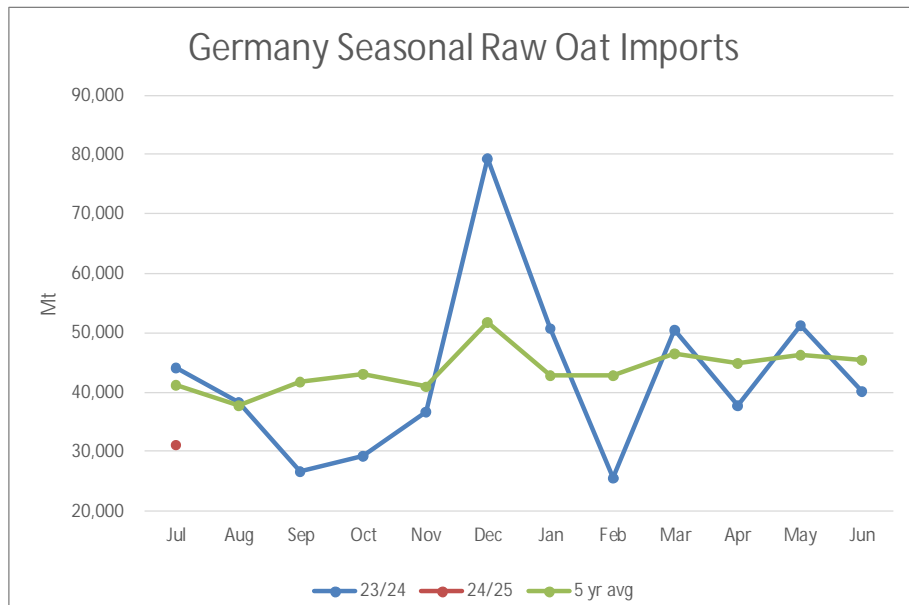
Germany Oat Imports - Top 20

Mt	Jul-Jun										YTD (Jul)			
	18-19	19-20	20-21	21-22	22-23	23-24	5 yr avg	5 yr CAGR	5 yr Comp	% of total	24-25	23-24	Chge	MT Chge
Total	502,617	546,436	605,980	524,203	443,062	511,218	526,180	-1.3%	9.6%	100.0%	43,148	44,178	-2.3%	-1,030
Austria	6,668	5,770	7,831	9,228	11,702	12,225	9,351	16.2%	28.7%	1.8%	839	1,333	-37.1%	-495
Belgium	4,135	557	661	599	569	1,344	746	19.3%	-52.6%	0.1%	300	46	554.5%	255
Chile	445	800	750	625	700	401	655	-12.9%	99.1%	0.1%	-	125	-100.0%	-125
Croatia	-	-	-	-	463	-	93	-	78.1%	0.0%	-	-	0.0%	0
Czech Republic	31,818	22,797	24,237	38,902	33,542	18,572	27,610	-4.0%	12.5%	5.2%	744	1,059	-29.7%	-315
Denmark	26,396	18,946	52,600	36,283	38,280	43,740	37,970	18.2%	35.6%	7.2%	3,148	2,664	18.1%	484
Estonia	3,828	9,211	5,214	818	1,767	18,738	7,150	15.3%	177.9%	1.4%	-	145	-100.0%	-145
Finland	198,778	227,868	205,774	200,412	125,172	207,997	193,445	-1.8%	6.7%	36.8%	19,247	18,106	6.3%	1,141
France	18,396	16,523	10,720	11,642	15,138	18,930	14,590	2.8%	-16.7%	2.8%	1,734	2,191	-20.9%	-457
Hungary	3,797	2,806	3,618	2,366	2,366	1,997	2,631	-6.6%	-17.8%	0.5%	140	497	-71.9%	-357
Ireland	7,791	15,976	3,165	6,134	9,289	10,559	9,025	-7.9%	17.0%	1.7%	-	-	0.0%	0
Italy	131	282	21	121	174	154	150	-11.4%	-43.9%	0.0%	0	0	0.0%	0
Latvia	12,860	33,213	18,117	4,534	2,980	10,928	13,954	-19.9%	78.1%	2.7%	107	-	0.0%	107
Lithuania	22,420	33,013	37,149	21,269	12,107	18,214	24,350	-11.2%	34.8%	4.6%	579	995	-41.8%	-416
Luxembourg	1,524	1,019	920	594	1,038	722	859	-6.7%	-20.1%	0.2%	26	1	3571.4%	25
Netherlands	2,595	6,545	10,801	1,477	965	2,898	4,537	-15.0%	21.7%	0.9%	73	142	-49.0%	-70
Poland	73,971	45,473	96,875	58,516	43,150	47,562	58,315	0.9%	18.8%	11.1%	3,140	2,122	48.0%	1,019
Romania	-	527	222	651	414	262	415	-13.1%	7.8%	0.1%	-	-	0.0%	0
Slovakia	1,605	1,445	1,821	1,653	517	327	1,152	-25.7%	8.0%	0.2%	-	45	-100.0%	-45
Sweden	63,727	92,224	115,415	86,478	129,008	80,520	100,729	-2.7%	-9.7%	19.1%	12,850	14,662	-12.4%	-1,812

German Oat Imports



German Oat Imports Seasonal Trends & YTD



Germany Oat Product Trade by Product

HS Code - Mt	Jul-Jun								YTD (Jan-Jul)			
	2019	2020	2021	2022	2023	5 yr avg	5 yr CAGR	% of total	2024	2023	Chge	MT Chge
E	177,105	210,656	215,432	193,950	183,425	196,114	0.7%	100.0%	105,612	109,725	-3.7%	-4,113
11029030	20,173	28,260	35,707	37,267	33,336	30,948	10.6%	16.6%	18,771	21,144	-11.2%	-2,373
11031940	454	1,255	2,051	1,428	1,512	1,340	27.2%	1.0%	226	881	-74.3%	-655
11032030	8,165	20,565	20,577	11,743	7,516	13,713	-1.6%	9.6%	7,619	3,774	101.9%	3,845
11041210	124	102	154	156	90	125	-6.1%	0.1%	27	77	-65.0%	-50
11041290	137,375	149,294	146,201	134,383	131,251	139,701	-0.9%	67.9%	73,750	78,604	-6.2%	-4,854
11042220	-	-	-	-	-	-	-	0.0%	-	-	0.0%	0
11042230	-	-	-	-	-	-	-	0.0%	-	-	0.0%	0
11042240	10,271	10,694	10,209	8,488	9,279	9,788	-2.0%	4.7%	4,906	5,009	-2.1%	-103
11042250	2	-	0	0	-	0	-100.0%	0.0%	-	-	0.0%	0
11042290	-	-	-	-	-	-	-	0.0%	-	-	0.0%	0
11042295	541	487	532	485	441	497	-4.0%	0.2%	313	236	33.0%	78
11042298	-	-	-	-	-	-	-	0.0%	-	-	0.0%	0

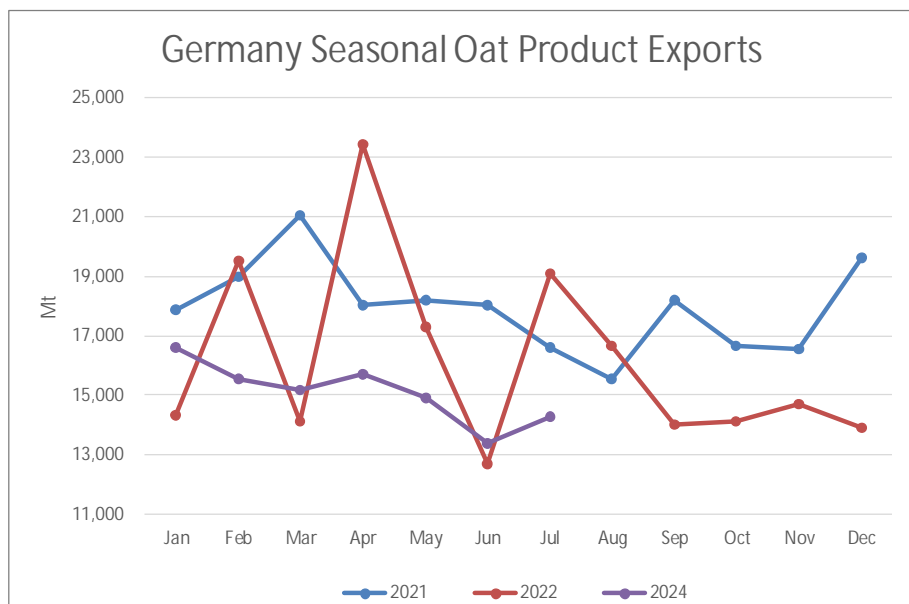
Germany Oat Product Exports - Top 20

Mt	Jan-Dec									YTD (Jan-Jul)			
	2019	2020	2021	2022	2023	5 yr avg	5 yr CAGR	5 yr Comp	% of total	2024	2023	Chge	MT Chge
Total	177,104	210,656	215,431	193,950	183,425	196,113	0.7%	38.2%	100.0%	105,612	109,725	-3.7%	-4,113
Netherlands	32,753	47,863	47,353	37,479	32,983	39,686	0.1%	72.3%	22.0%	18,750	18,502	1.3%	248
Poland	20,096	24,212	25,767	24,869	21,248	23,238	1.1%	142.9%	12.0%	12,465	13,925	-10.5%	-1,460
France	19,632	21,597	22,955	21,394	22,130	21,542	2.4%	44.7%	10.7%	13,066	13,225	-1.2%	-160
Spain	16,348	16,241	17,362	17,379	17,846	17,035	1.8%	9.9%	8.1%	11,142	10,897	2.2%	244
Italy	9,582	9,752	11,459	11,119	11,952	10,773	4.5%	44.2%	5.3%	7,979	7,397	7.9%	581
Belgium	6,399	7,348	12,994	11,266	10,503	9,702	10.4%	268.0%	6.0%	4,749	6,545	-27.4%	-1,796
Austria	8,153	9,094	9,381	10,097	10,979	9,541	6.1%	26.7%	4.4%	6,767	6,596	2.6%	170
Czech Republic	7,654	6,984	6,086	5,680	4,609	6,203	-9.6%	-10.4%	2.8%	2,701	2,958	-8.7%	-257
Ukraine	6,176	6,347	6,402	5,556	3,522	5,600	-10.6%	7.3%	3.0%	2,488	2,124	17.1%	364
United Kingdom	5,264	8,743	4,392	4,342	4,088	5,366	-4.9%	1.1%	2.0%	2,291	2,487	-7.9%	-195
Denmark	2,884	2,213	4,832	6,860	7,063	4,770	19.6%	-9.5%	2.2%	3,576	4,038	-11.4%	-462
Ghana	4,311	4,552	5,018	4,758	4,979	4,723	2.9%	27.0%	2.3%	2,198	2,906	-24.4%	-708
Switzerland	4,183	4,387	4,858	4,921	4,791	4,628	2.8%	66.8%	2.3%	2,730	2,727	0.1%	3
Hungary	3,875	4,340	3,808	3,418	3,467	3,782	-2.2%	11.6%	1.8%	2,088	2,103	-0.7%	-15
Cote d'Ivoire	2,362	3,758	3,962	3,524	3,086	3,338	5.5%	47.3%	1.8%	1,577	1,826	-13.6%	-249
Greece	2,335	1,913	2,560	1,930	1,614	2,070	-7.1%	21.8%	1.2%	1,380	1,044	32.1%	336
Romania	2,045	2,537	1,651	1,613	1,687	1,907	-3.8%	7.0%	0.8%	1,041	1,156	-10.0%	-115
Portugal	1,956	1,767	1,676	1,546	1,509	1,691	-5.1%	-18.2%	0.8%	590	982	-39.9%	-392
Croatia	1,859	2,033	1,626	1,157	1,215	1,578	-8.2%	1.5%	0.8%	629	813	-22.6%	-184
Moldova	1,710	1,645	1,569	1,284	838	1,409	-13.3%	-11.4%	0.7%	507	410	23.7%	97

German Oat Product Exports



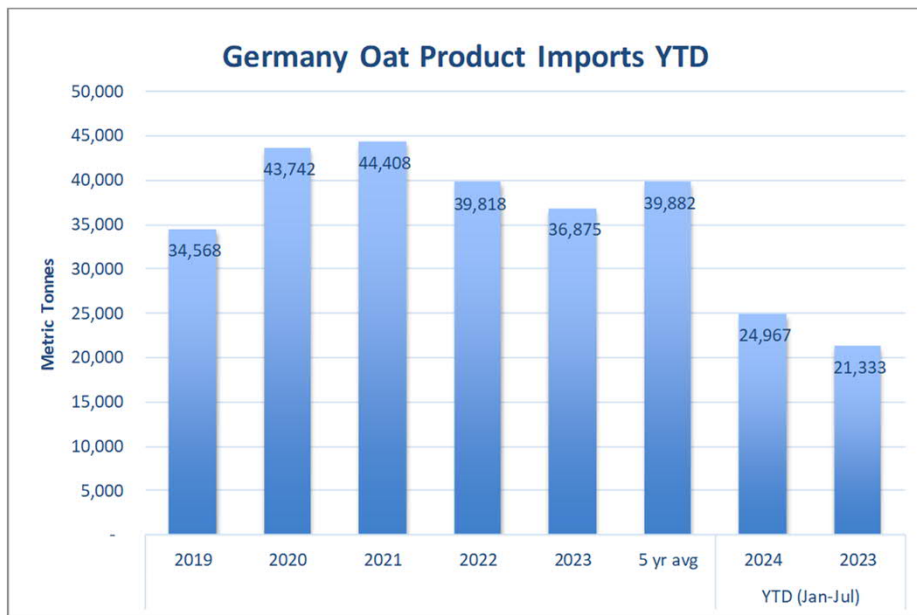
German Oat Product Exports Seasonal Trends & YTD



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	2019	2020	2021	2022	2023	5 yr avg	5 yr CAGR	5 yr Comp	% of total	2024	2023	Chge	MT Chge
Total	34,568	43,742	44,408	39,818	36,875	39,882	1.3%	130.4%	100.0%	24,967	21,333	17.0%	3,635
Austria	991	859	1,070	997	883	960	-2.3%	-16.4%	2.4%	275	618	-55.5%	-343
Belgium	2,763	2,300	3,349	3,920	4,064	3,279	8.0%	47.1%	7.5%	2,257	1,995	13.1%	262
Croatia	43	49	104	53	62	62	7.6%	1253.5%	0.2%	16	35	-52.7%	-18
Czech Republic	712	470	1,393	3,680	3,496	1,950	37.5%	366.4%	3.1%	1,508	2,318	-34.9%	-809
Denmark	2,986	5,419	4,730	7,578	7,044	5,551	18.7%	28.6%	10.7%	4,362	4,077	7.0%	284
Estonia	20	385	-	-	-	81	-100.0%	-87.1%	0.0%	-	-	0.0%	0
Finland	2,624	2,685	1,847	2,583	730	2,094	-22.6%	190.8%	4.2%	4,098	448	815.7%	3,650
France	87	524	1,113	2,088	1,661	1,095	80.4%	248.8%	2.5%	1,138	983	15.7%	155
Ireland	2	0	153	160	84	80	103.8%	205.4%	0.3%	13	73	-81.7%	-60
Italy	108	17	10	17	52	41	-13.6%	29.6%	0.0%	68	20	242.2%	48
Latvia	5,021	6,166	8,374	9,701	12,271	8,307	19.6%	973.7%	18.9%	7,943	7,195	10.4%	748
Lithuania	1,901	1,329	334	402	145	822	-40.3%	14.1%	0.8%	39	67	-42.4%	-28
Netherlands	3,445	3,275	2,552	1,178	1,381	2,366	-16.7%	-20.0%	5.7%	658	843	-21.9%	-185
Poland	3,957	3,954	1,125	1,212	1,862	2,422	-14.0%	364.6%	2.5%	981	660	48.6%	321
Russia	55	82	31	40	35	49	-8.9%	3.2%	0.1%	15	20	-25.6%	-5
Spain	492	1,004	1,210	804	2,013	1,104	32.6%	1310.9%	2.7%	416	1,352	-69.2%	-936
Sweden	8,669	14,035	16,073	4,720	132	8,726	-56.7%	355.4%	36.2%	573	124	363.3%	449
Ukraine	23	8	89	144	495	152	85.4%	15.8%	0.2%	330	328	0.5%	2
United Kingdom	543	998	664	309	379	578	-6.9%	267.6%	1.5%	211	140	51.4%	72

German Oat Product Imports



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