



Oatinformation

Chile Oat & Oat Product Trade

Thursday, March 30, 2023

For greater detail of Exports by HSC codes contact us at randy@oatinformation.com

Chile Oat and Oat Product Trade Summary

Chile oat product exports off to an aggressive start for 2023, raw oat trade tepid

- Chile oat product exports for the first two months of 2023 are estimated at 40.9 ThMt, up 69% YOY and puts exports on another record pace, at least for the moment. Chile is the second largest Global oat product exporter behind Canada.
- Large increases to Columbia, the largest destination, Dominican Republic, Ecuador, Guatemala and India accounts for much of the increase. Mexico accounted for the only YOY declines. This is the strongest start to exports on record. Of note, we continue to see increases to the US, which is the largest global oat product importer. Exports to India, also continue to increase while exports to the US, India, and Argentina have posted annual gains ranging from 24% to 89% over the past five-years.
- Oat product imports remain small as the country consumes relatively small amounts of oats domestically.
- Chile raw oat exports are down sharply YTD. We are not anticipating large exports this year.
- Raw oat imports have fallen sharply YTD. Traders, however, tell us there is already tonnage on the books. The USDA is still forecasting large oat imports for 2022/23 of 150 ThMt.

Mt	Jan-Dec								YTD (Jan-Feb)			
	2018	2019	2020	2021	2022	5 yr avg	5 yr CAGR	% of total	2023	2022	Chge	MT Chge
<u>Raw Oats</u>												
Exports	39,250	24,104	4,921	3,333	69,084	49,070	12.0%	100.0%	530	26,650	-98.0%	-26,120
Imports	60	31	120,457	87,730	388	16,654	45.3%	100.0%	388	377	2.9%	11

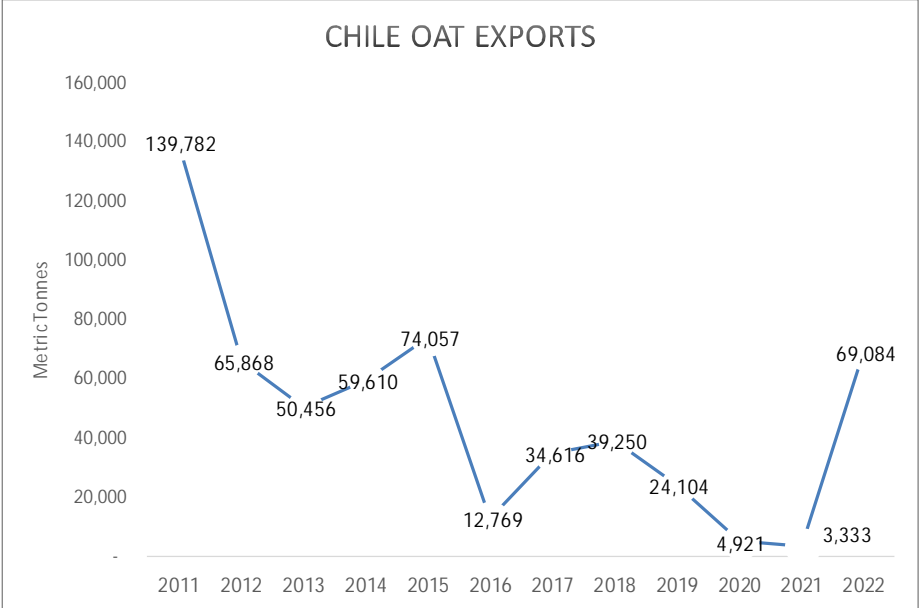
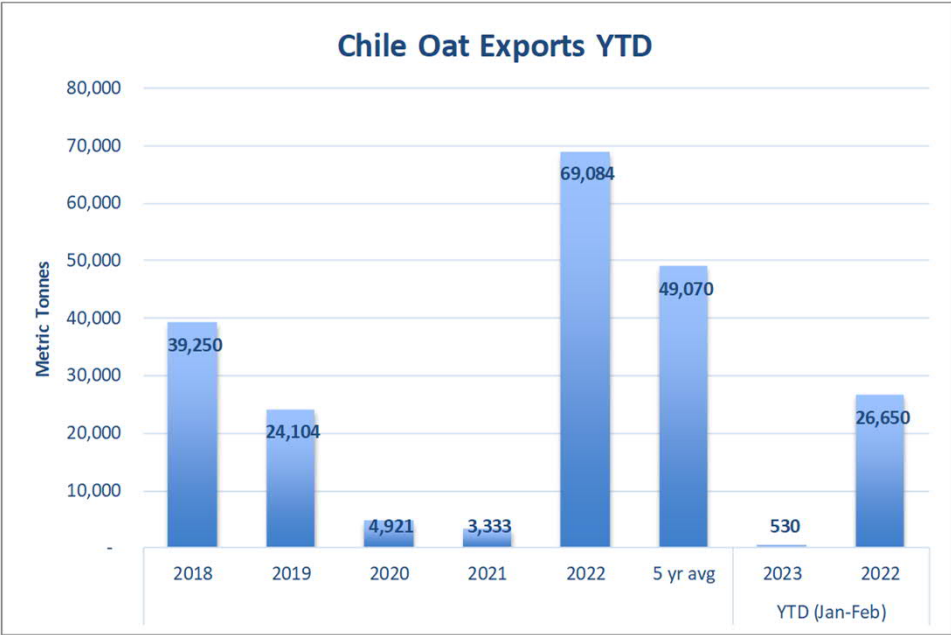
Mt	Jan-Dec								YTD (Jan-Feb)			
	2018	2019	2020	2021	2022	5 yr avg	5 yr CAGR	% of total	2023	2022	Chge	MT Chge
<u>Oat Products</u>												
Exports	148,576	186,701	220,295	186,114	225,057	193,349	10.9%	100.0%	40,950	24,215	69.1%	16,735
Imports	28	24	852	335	192	286	62.2%	100.0%	18	25	-26.7%	-7

*Prior to 2018 oat product exporters were using different HS codes accounting for the lower trade numbers 2017

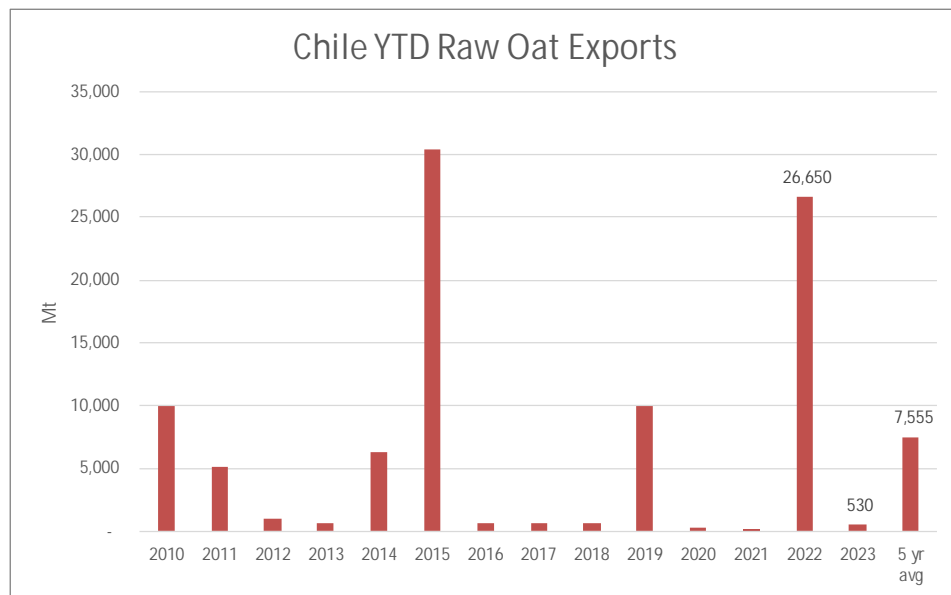
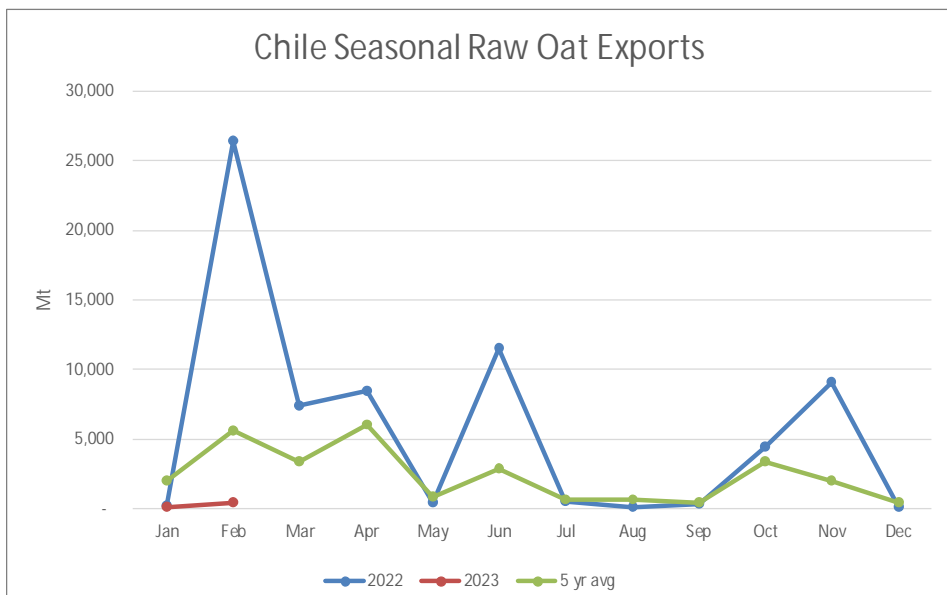
Chile Oat Exports - Top 15

Mt	Jan-Dec								YTD (Jan-Feb)			
	2018	2019	2020	2021	2022	5 yr avg	5 yr CAGR	% of total	2023	2022	Chge	MT Chge
Total	39,250	24,104	4,921	3,333	69,084	49,070	12.0%	100.0%	530	26,650	-98.0%	-26,120
Colombia	999	1,133	236	160	598	982	-9.8%	2.0%	-	-	0.0%	0
Costa Rica	55	45	-	-	-	122	-100.0%	0.2%	-	-	0.0%	0
Cuba	679	781	-	-	-	254	-100.0%	0.5%	-	-	0.0%	0
Dominican Republic	708	396	183	162	202	301	-22.2%	0.6%	54	105	-48.4%	-51
Ecuador	8,125	7,523	607	419	9,074	9,960	2.2%	20.3%	-	27	-100.0%	-27
France	-	-	92	75	-	343		0.7%	23	-	0.0%	23
Germany	-	595	1,320	950	575	378		0.8%	-	-	0.0%	0
Guatemala	1,151	3,510	1,198	371	783	590	-7.4%	1.2%	260	26	895.5%	234
India	-	1,026	-	-	-	117		0.2%	-	-	0.0%	0
Japan	931	669	497	882	700	710	-5.5%	1.4%	193	-	0.0%	193
Mexico	1,150	-	-	-	26,250	15,505	86.9%	31.6%	-	26,250	-100.0%	-26,250
Panama	868	784	583	314	539	671	-9.1%	1.4%	-	243	-100.0%	-243
Peru	21,982	6,603	-	-	30,364	18,477	6.7%	37.7%	-	-	0.0%	0
South Korea	772	360	-	-	-	131	-100.0%	0.3%	-	-	0.0%	0

Chile Oat Exports



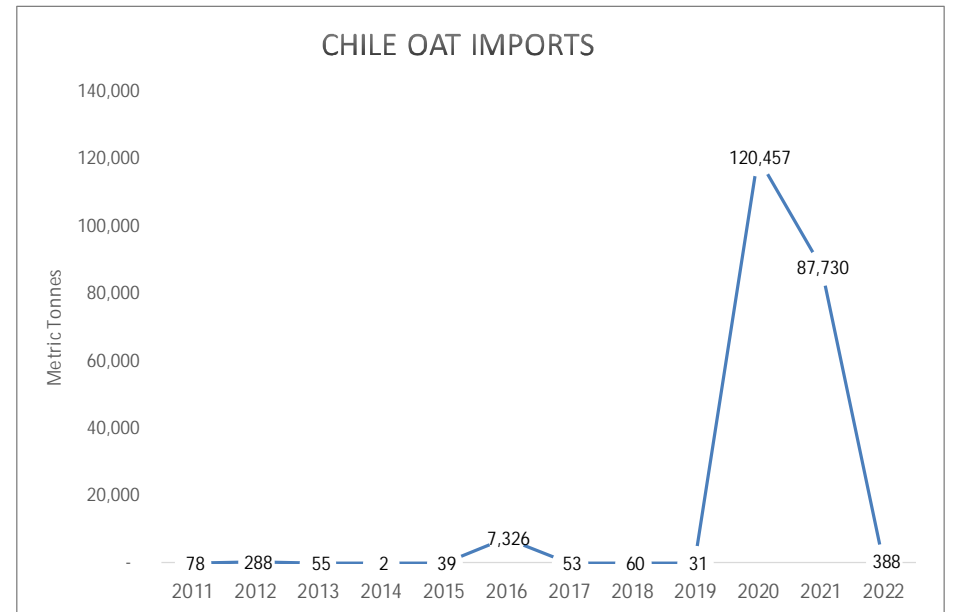
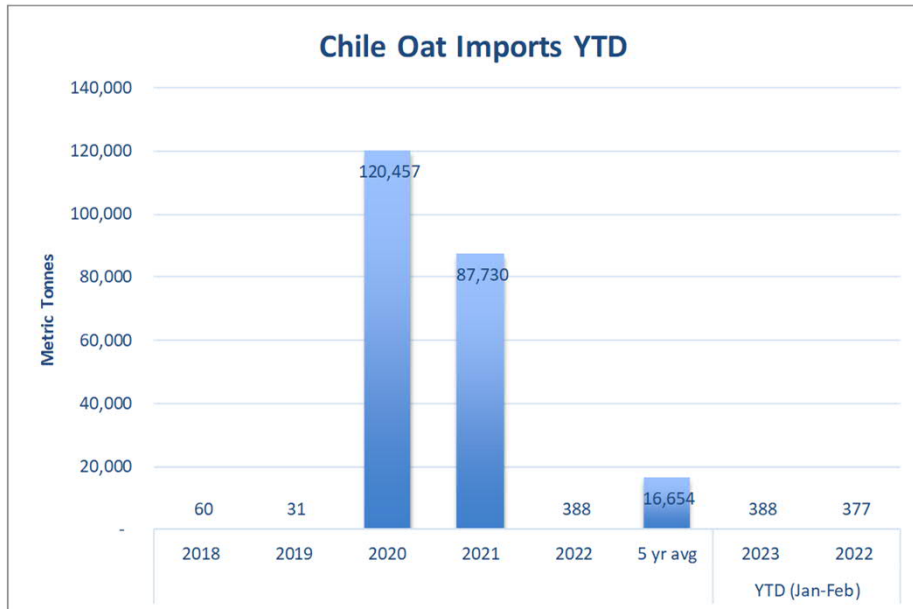
Chile Oat Export Seasonal Trends



Chile Oat Imports

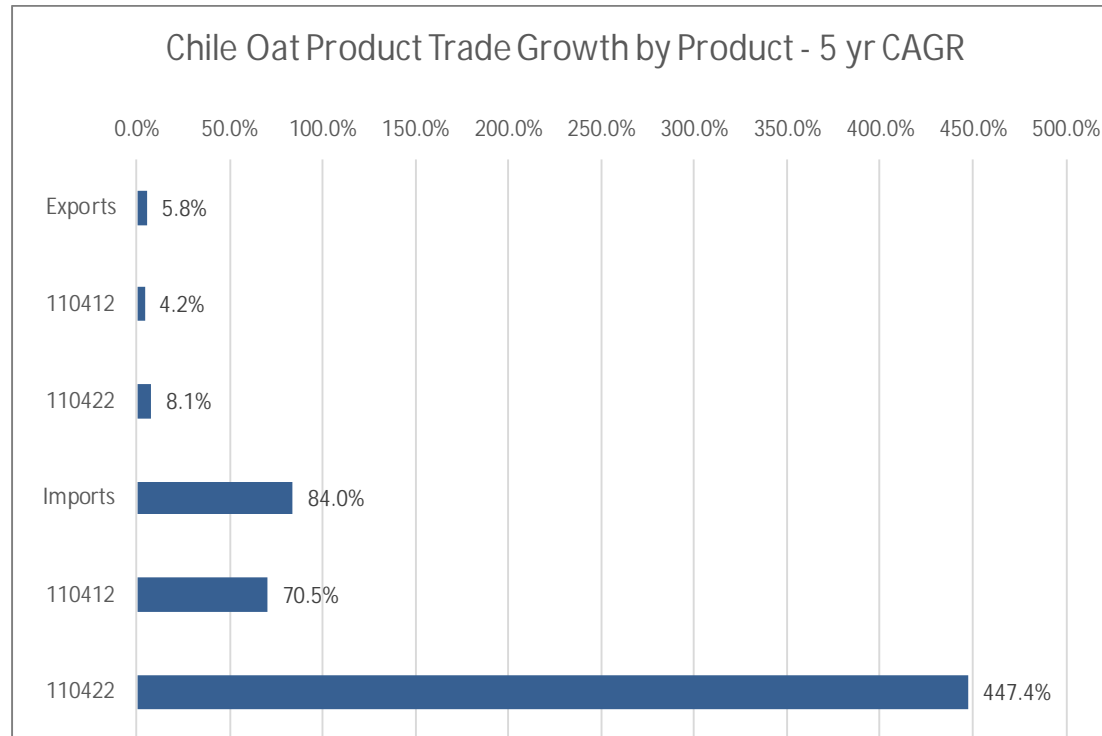
Mt	Jan-Dec								YTD (Jan-Feb)			
	2018	2019	2020	2021	2022	5 yr avg	5 yr CAGR	% of total	2023	2022	Chge	MT Chge
Total	60	31	120,457	87,730	388	16,654	45.3%	100.0%	388	377	2.9%	11
Argentina	-	0	3,361	2,123	-	484		2.9%	-	-	0.0%	0
Canada	-	-	117,061	85,599	377	16,137		96.9%	377	377	0.0%	0
France	1	4	-	0	-	8	-100.0%	0.0%	-	-	0.0%	0
Germany	11	24	27	0	1	9	-34.9%	0.1%	1	-	0.0%	1
Peru	48	2	5	5	5	11	-36.7%	0.1%	5	-	0.0%	5

Chile Oat Imports



Chile Oat Product Trade by Product

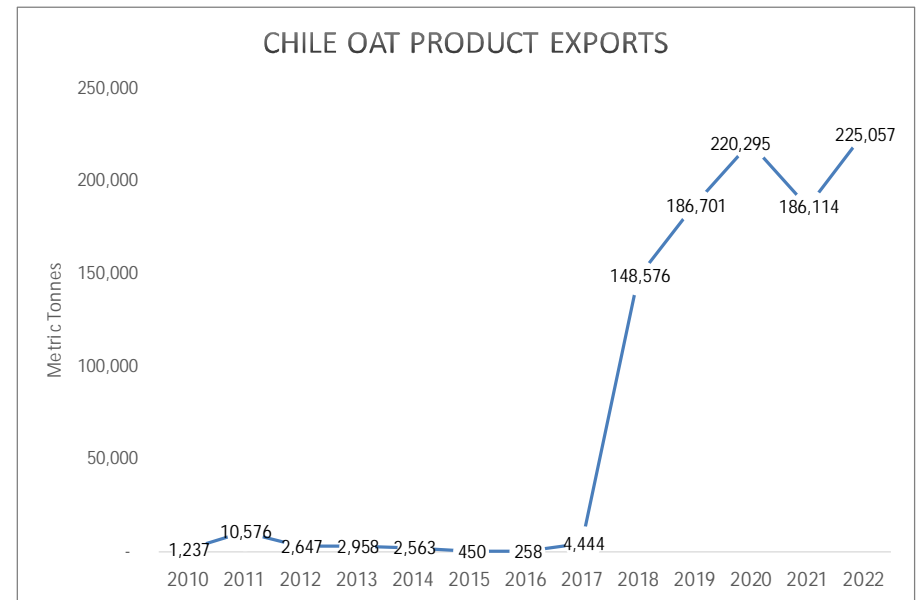
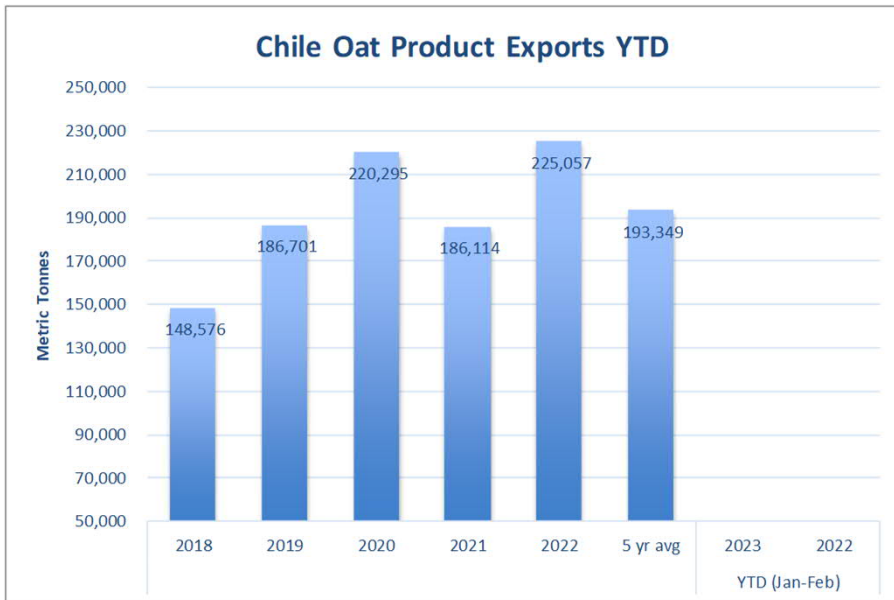
HS Code - Mt	Jan-Dec								YTD (Jan-Feb)			
	2018	2019	2020	2021	2022	5 yr avg	5 yr CAGR	% of total	2023	2022	Chge	MT Chge
Exports	148,576	186,701	220,295	186,114	225,057	185,422	5.8%	100.0%	40,950	24,215	69.1%	16,735
110412	88,415	97,191	112,495	104,035	127,013	100,534	4.2%	54.2%	22,697	12,534	81.1%	10,164
110422	60,161	89,511	107,800	82,079	98,044	84,888	8.1%	45.8%	18,253	11,681	56.3%	6,572
Imports	21	15	800	237	61	268	84.0%	100.0%	15	5	235.9%	11
110412	21	14	250	174	35	115	70.5%	42.7%	15	5	233.6%	11
110422	0	1	550	63	27	154	447.4%	57.3%	0	0	30466.5%	0



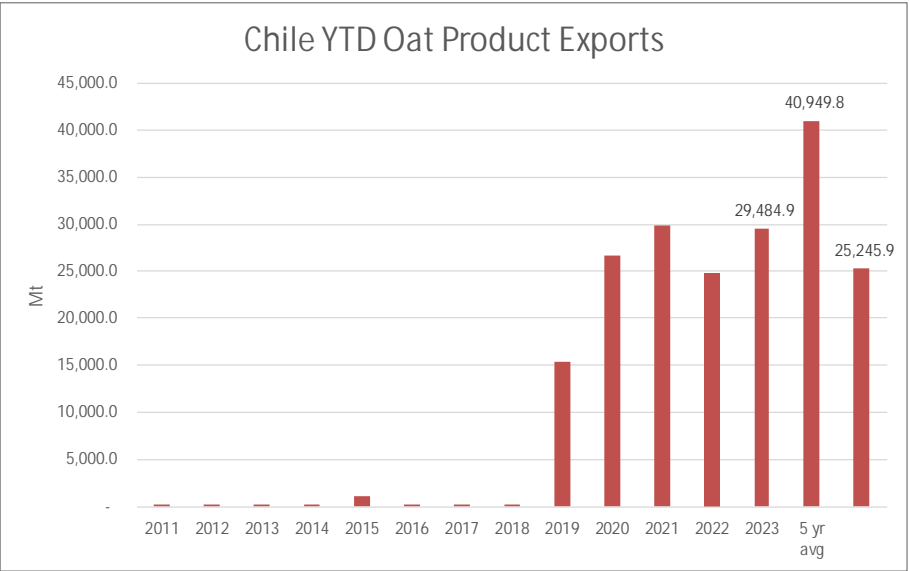
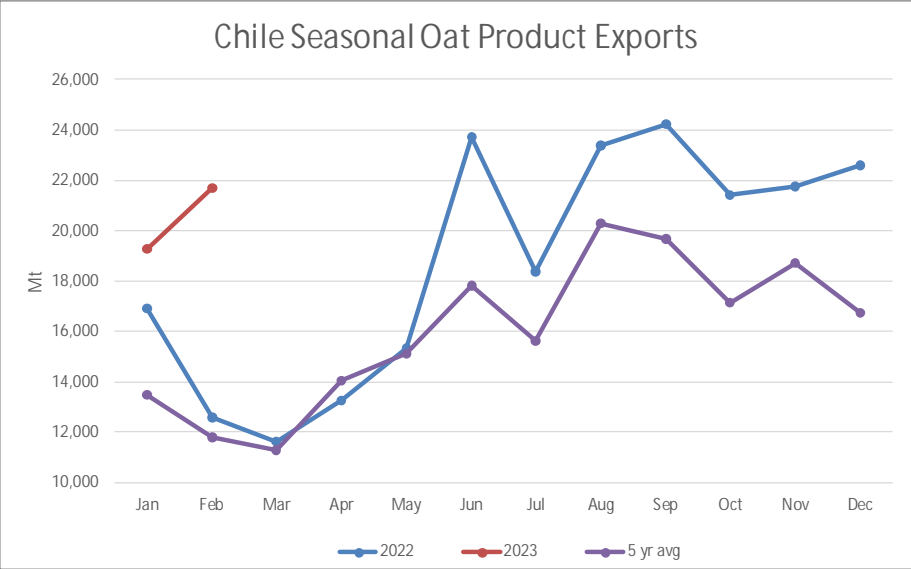
Chile Oat Product Exports - Top 15

Mt	Jan-Dec								YTD (Jan-Feb)			
	2018	2019	2020	2021	2022	5 yr avg	5 yr CAGR	% of total	2023	2022	Chge	MT Chge
Total	148,576	186,701	220,295	186,114	225,057	193,349	10.9%	100.0%	40,950	24,215	69.1%	16,735
Argentina	2,280	4,378	4,004	5,748	5,506	4,383	24.7%	2.3%	1,025	454	125.6%	571
Bolivia	2,690	3,575	3,472	2,882	3,175	3,159	4.2%	1.6%	566	403	40.4%	163
Colombia	39,024	46,605	47,943	42,164	40,875	43,322	1.2%	22.4%	8,227	5,447	51.0%	2,780
Costa Rica	6,050	6,817	6,577	4,838	5,958	6,048	-0.4%	3.1%	1,008	509	98.2%	499
Dominican Republic	11,723	15,358	17,426	15,764	12,245	14,503	1.1%	7.5%	4,603	1,076	327.7%	3,527
Ecuador	16,867	21,217	24,438	22,716	24,229	21,893	9.5%	11.3%	3,844	1,457	163.9%	2,388
Guatemala	17,581	17,948	34,323	21,821	29,411	24,217	13.7%	12.5%	6,782	2,946	130.2%	3,836
India	2,614	11,809	13,215	4,533	9,817	8,398	39.2%	4.3%	1,799	641	180.5%	1,158
Mexico	8,624	4,903	2,825	3,053	12,278	6,337	9.2%	3.3%	1,149	2,359	-51.3%	-1,210
Nicaragua	6,933	12,762	13,151	8,353	5,210	9,282	-6.9%	4.8%	797	583	36.6%	214
Panama	3,047	3,102	4,210	3,153	2,897	3,282	-1.3%	1.7%	382	380	0.5%	2
Peru	19,030	20,582	26,025	29,208	32,078	25,385	13.9%	13.1%	5,553	4,738	17.2%	815
United States	664	1,946	3,021	3,307	8,601	3,508	89.7%	1.8%	1,378	660	108.9%	718
Uruguay	1,540	1,630	2,438	2,356	2,534	2,100	13.3%	1.1%	164	67	144.8%	97
Venezuela	5,532	4,881	10,689	10,627	22,549	10,855	42.1%	5.6%	2,491	1,948	27.9%	543

Chile Oat Product Exports



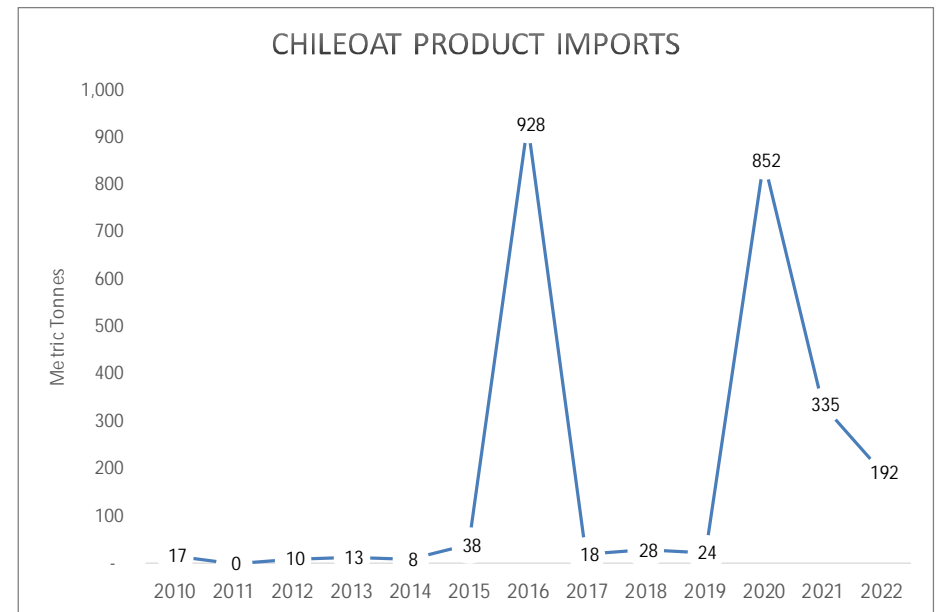
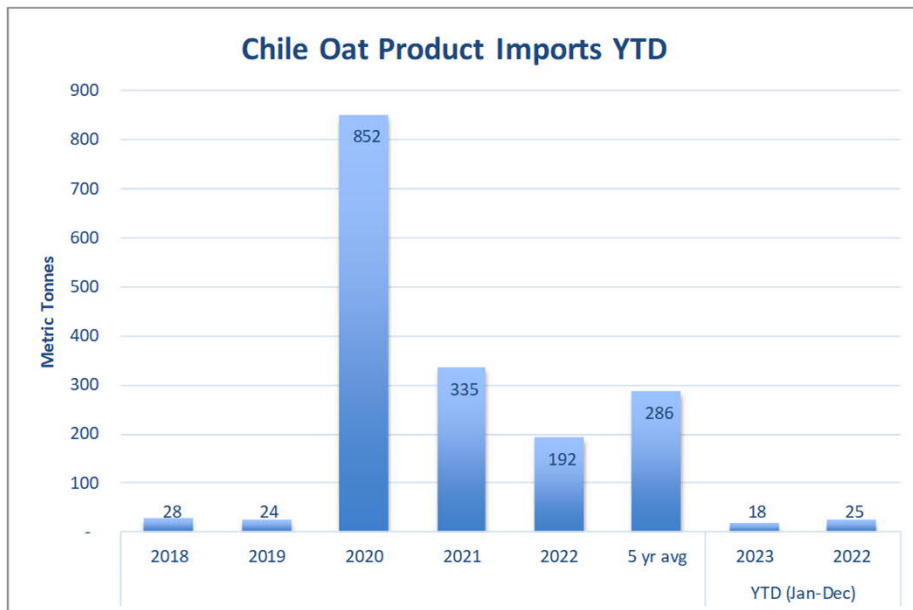
Chile Oat Product Export Seasonal Trends



Chile Oat Product Imports - Top 5

Mt	Jan-Dec								YTD (Jan-Dec)			
	2018	2019	2020	2021	2022	5 yr avg	5 yr CAGR	% of total	2023	2022	Chge	MT Chge
Total	28	24	852	335	192	286	62.2%	100.0%	18	25	-26.7%	-7
Argentina	-	-	52	57	-	22		7.6%	-	-	0.0%	0
Canada	-	-	570	-	-	114		39.9%	-	-	0.0%	0
Germany	2	3	108	2	5	24	22.6%	8.3%	-	3	-100.0%	-3
Latvia	-	-	-	111	-	22		7.8%	-	-	0.0%	0
United States	7	9	2	97	131	49	107.0%	17.2%	3	20	-87.4%	-17

Chile Oat Product Imports



Chile Oat Product Import Seasonal Trends

